

**CJSC “Alfa-Bank”**

**International Financial Reporting Standards  
Financial Statements and  
Independent Auditor’s Report**

**31 December 2011**

## CONTENTS

Independent Auditor’s Report

Financial Statements

Statement of Financial Position.....	1
Statement of Comprehensive Income.....	2
Statement of Changes in Equity.....	3
Statement of Cash Flows.....	4

Notes to the Financial Statements

1	Introduction.....	6
2	Operating Environment of the Bank.....	7
3	Summary of Significant Accounting Policies.....	7
4	Critical Accounting Estimates, and Judgements in Applying Accounting Policies.....	16
5	Adoption of New or Revised Standards and Interpretations.....	17
6	New Accounting Pronouncements.....	18
7	Cash and Cash Equivalents.....	20
8	Due from Other Banks.....	21
9	Loans and Advances to Customers.....	22
10	Investment Securities Available for Sale.....	28
11	Premises, Equipment and Intangible Assets.....	31
12	Other Financial Assets.....	32
13	Other Assets.....	33
14	Due to Other Banks.....	34
15	Customer Accounts.....	34
16	Debt Securities in Issue.....	35
17	Other Financial Liabilities.....	35
18	Other Liabilities.....	36
19	Subordinated Debt.....	36
20	Share Capital.....	36
21	Other Comprehensive Income Recognised in Each Component of Equity.....	37
22	Interest Income and Expense.....	37
23	Fee and Commission Income and Expense.....	38
24	Loss on Monetary Position and Effect of Hyperinflation Adjustments.....	38
25	Other Operating Income.....	39
26	Administrative and Other Operating Expenses.....	39
27	Income Taxes.....	39
28	Dividends.....	41
29	Segment Analysis.....	41
30	Financial Risk Management.....	45
31	Management of Capital.....	56
32	Contingencies and Commitments.....	57
33	Derivative Financial Instruments.....	59
34	Fair Value of Financial Instruments.....	60
35	Presentation of Financial Instruments by Measurement Category.....	64
36	Related Party Transactions.....	65
37	Events After the End of the Reporting Period.....	66



## ***Independent Auditor's Report***

To the Shareholders and Supervisory Board of CJSC "Alfa-Bank":

- 1 We have audited the accompanying financial statements of Closed Joint Stock-Company "Alfa-bank" (the "Bank") which comprise the statement of financial position as at 31 December 2011 and the statements of comprehensive income, changes in equity and cash flows for the year then ended, a summary of significant accounting policies and other explanatory notes.

### **Management's Responsibility for the Financial Statements**

- 2 Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

- 3 Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.
- 4 An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.
- 5 We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

- 6 In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Bank as of 31 December 2011, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

*PricewaterhouseCoopers Assurance PUE*

10 May 2012  
Minsk, Republic of Belarus

**CJSC "Alfa-Bank"**  
**Statement of Financial Position**

<i>In millions of Belarusian roubles</i>	Note	31 December 2011	31 December 2010
<b>ASSETS</b>			
Cash and cash equivalents	7	616,006	205,032
Mandatory cash balances with the National Bank of Belarus		10,823	4,941
Due from other banks	8	6,122	8,021
Loans and advances to customers	9	1,197,660	903,013
Investment securities available for sale	10	169,983	328,797
Derivative financial assets	33	49,734	5,887
Deferred income tax asset	27	4,000	-
Premises, equipment and intangible assets	11	81,487	78,089
Other financial assets	12	95,057	6,303
Other assets	13	7,360	16,580
<b>TOTAL ASSETS</b>		<b>2,238,232</b>	<b>1,556,663</b>
<b>LIABILITIES</b>			
Due to other banks	14	113,608	385,217
Customer accounts	15	1,562,130	775,441
Debt securities in issue	16	190,016	159,990
Derivative financial liabilities	33	221	1,482
Current income tax liability		3,794	-
Other financial liabilities	17	97,648	3,910
Other liabilities	18	5,971	3,684
Subordinated debt	19	63,350	75,370
<b>TOTAL LIABILITIES</b>		<b>2,036,738</b>	<b>1,405,094</b>
<b>EQUITY</b>			
Share capital	20	357,464	235,283
Revaluation reserve for investment securities available for sale	21	(864)	1,112
Accumulated deficit		(155,106)	(84,826)
<b>TOTAL EQUITY</b>		<b>201,494</b>	<b>151,569</b>
<b>TOTAL LIABILITIES AND EQUITY</b>		<b>2,238,232</b>	<b>1,556,663</b>

Approved for issue and signed on behalf of the Management board on 10 May 2012.

  
 Denis A. Kalimov  
 Chairman of the Management Board

  
 Andrei V. Franey  
 Chief Financial Officer

**CJSC "Alfa-Bank"**  
**Statement of Comprehensive Income**

<i>In millions of Belarusian roubles</i>	<b>Note</b>	<b>2011</b>	<b>2010</b>
Interest income	22	197,768	104,905
Interest expense	22	(135,998)	(76,292)
<b>Net interest income</b>		<b>61,770</b>	<b>28,613</b>
Allowance for impairment of loans to customers		(42,856)	4,694
<b>Net interest income after allowance for loan impairment</b>		<b>18,914</b>	<b>33,307</b>
Fee and commission income	23	84,131	48,175
Fee and commission expense	23	(29,698)	(4,939)
Gains less losses from financial derivatives	33	294,373	4,261
Gains less losses from trading in foreign currencies		38,219	46,612
Foreign exchange translation gains less losses		(253,513)	(11,863)
Loss on monetary position	24	(73,469)	(4,745)
Gains less losses from disposals of investment securities available for sale		17,379	3,174
Allowance for impairment of investment securities available for sale		382	(382)
Other provisions	12, 32	(12,771)	(6,865)
Other operating income	25	1,722	14,798
Administrative and other operating expenses	26	(116,743)	(110,474)
<b>Profit/(loss) before tax</b>		<b>(31,074)</b>	<b>11,059</b>
Income tax expense	27	(11,718)	(2,333)
<b>PROFIT/(LOSS) FOR THE YEAR</b>		<b>(42,792)</b>	<b>8,726</b>
<b>Other comprehensive income / (loss):</b>			
Available-for-sale investments:			
- Gains less losses arising during the year	21	15,403	4,286
- Gains less losses recycled to profit or loss upon disposal	21	(17,379)	(3,174)
<b>Other comprehensive income / (loss) for the year</b>		<b>(1,976)</b>	<b>1,112</b>
<b>TOTAL COMPREHENSIVE INCOME / (LOSS) FOR THE YEAR</b>		<b>(44,768)</b>	<b>9,838</b>

**CJSC “Alfa-Bank”**  
**Consolidated Statement of Changes in Equity**

<i>In millions of Belarusian roubles</i>	<b>Note</b>	<b>Share capital</b>	<b>Revaluation reserve for investment securities available for sale</b>	<b>Accumulated deficit</b>	<b>Total equity</b>
<b>At 1 January 2010</b>		<b>235,283</b>	-	<b>(93,552)</b>	<b>141,731</b>
Profit for the year		-	-	8,726	8,726
Other comprehensive income	21	-	1,112	-	1,112
Total comprehensive income for 2010		-	1,112	8,726	9,838
<b>Balance at 31 December 2010</b>		<b>235,283</b>	<b>1,112</b>	<b>(84,826)</b>	<b>151,569</b>
Loss for the year		-	-	(42,792)	(42,792)
Other comprehensive loss	21	-	(1,976)	-	(1,976)
Total comprehensive loss for 2011		-	(1,976)	(42,792)	(44,768)
Share issue	20	110,017	-	-	110,017
Transfer from accumulated deficit to share capital	20	12,164	-	(12,164)	-
Dividends declared and paid	28	-	-	(15,324)	(15,324)
<b>Balance at 31 December 2011</b>		<b>357,464</b>	<b>(864)</b>	<b>(155,106)</b>	<b>201,494</b>

**CJSC “Alfa-Bank”**  
**Statement of Cash Flows**

<i>In millions of Belarusian roubles</i>	<b>Note</b>	<b>2011</b>	<b>2010</b>
<b>Cash flows from operating activities</b>			
Interest received		191,602	100,871
Interest paid		(135,998)	(76,292)
Fees and commissions received		79,275	45,680
Fees and commissions paid		(29,749)	(4,859)
Income received from financial derivatives		249,265	(223)
Income received from trading in foreign currencies		38,219	46,612
Other operating income received		4,164	6,416
Staff costs paid		(45,742)	(46,268)
Administrative and other operating expenses paid		(59,511)	(54,822)
Effect on monetary position		178,110	13,626
Income tax paid		(11,924)	(657)
<b>Cash flows from operating activities before changes in operating assets and liabilities</b>		<b>457,711</b>	<b>30,084</b>
<i>Net (increase)/decrease in:</i>			
- mandatory balances in central bank		(5,882)	12,548
- due from other banks		11,929	7,319
- loans and advances to customers		271,154	(348,316)
- other financial assets		2,815	224
- other assets		(72,304)	(12,120)
<i>Net increase/(decrease) in:</i>			
- due to other banks		(564,096)	367,169
- customer accounts		281,597	(128,397)
- debt securities in issue		(67,849)	91,484
- other financial liabilities		76,324	1,281
- other liabilities		137	(381)
<b>Net cash from operating activities</b>		<b>391,536</b>	<b>20,895</b>
<b>Cash flows from investing activities</b>			
Acquisition of investment securities available for sale		(210,938)	(733,446)
Proceeds from disposal and redemption of investment securities available for sale		258,935	527,290
Acquisition of premises, equipment and intangible assets	11	(12,681)	(21,568)
Proceeds from disposal of premises, equipment and intangible assets		68	5,146
<b>Net cash from/(used in) investing activities</b>		<b>35,384</b>	<b>(222,578)</b>
<b>Cash flows from financing activities</b>			
Proceeds from subordinated debt		38,052	17,250
Repayment of subordinated debt		(75,023)	-
Issue of ordinary shares	20	110,017	-
Dividends paid	28	(15,324)	-
<b>Net cash from financing activities</b>		<b>57,722</b>	<b>17,250</b>
Effect of exchange rate changes on cash and cash equivalents			
		107,301	(5,017)
Monetary loss on cash and cash equivalents			
		(180,969)	(19,167)

**CJSC "Alfa-Bank"**  
**Statement of Cash Flows**

<i>In millions of Belarusian roubles</i>	<b>Note</b>	<b>2011</b>	<b>2010</b>
<b>Net increase/(decrease) in cash and cash equivalents</b>		<b>410,974</b>	<b>(208,617)</b>
Cash and cash equivalents at the beginning of the year		<b>205,032</b>	<b>413,649</b>
<b>Cash and cash equivalents at the end of the year</b>	<b>3, 7</b>	<b>616,006</b>	<b>205,032</b>

Financing transactions that did not require the use of cash and cash equivalents were excluded from the statement of cash flows and are disclosed in Note 7.



## **1 Introduction**

These financial statements have been prepared in accordance with International Financial Reporting Standards for the year ended 31 December 2011 for Closed Joint-Stock Company «Alfa-Bank» (the "Bank").

Closed Joint Stock-Company "Alfa-bank" (former title "International Trade and Investment Bank") (the "Bank") was registered by the National Bank of the Republic of Belarus (the "National Bank of Belarus") on 28 January 1999 as a closed joint-stock company with foreign capital participation. In July 2008 the Bank was acquired by the consortium Alfa-Group as a result of which the Bank registered a new name – Closed Joint Stock-Company "Alfa-bank".

As at 31 December 2011 and 2010 the following shareholders owned the issued shares of the Bank:

	<b>2011</b>	<b>2010</b>
ABH Belarus Limited, Cyprus	97.9	93.8
Vikash Investments Limited, Great Britain	1.6	4.9
Republican Unitary Enterprise "Byelorussian Steel works", Belarus	0.4	1.0
Individuals	0.1	0.3
<b>Total</b>	<b>100.0</b>	<b>100.0</b>

The ultimate controlling parties of the Bank as at 31 December 2011 and 2010 were the owners of the consortium Alfa-Group: Mr. Michail Maratovich Fridman, Mr. German Borisovich Khan and Mr. Aleksei Viktorovich Kuzmichev (citizens of the Russian Federation).

**Principal activity.** The Bank's principal business activity is commercial and retail banking operations within the Republic of Belarus. The Bank conducts its business under the license for performing banking operations # 22 issued by the National Bank of Belarus on 13 November 2008. The Bank also has the licence of the State Securities Committee of the Republic of Belarus for intermediary, commercial and consulting activities on securities market of the Republic of Belarus.

The Bank's primary areas of operations include transferring payments, lending, foreign currency operations upon demand of its customers and on interbank market. The licence allows the Bank to maintain accounts and attract term deposits from individuals and corporate customers. The State Agency of Guaranteed Compensation of Individual Deposits guarantees repayment of 100% of individual deposits in the case of the withdrawal of a licence of a bank or a state imposed moratorium on payments.

As at 31 December 2011 the Bank had 14 banking service offices in the Republic of Belarus (2010:13).

The average number of employees of the Bank during 2011 and 2010 was 666 and 602 respectively.

As at 31 December 2011 and 2010 the Bank has neither subsidiaries nor associates.

**Registered address and place of business.** The Bank's registered address is: 70 Miasnikova Str., Minsk, Republic of Belarus.

**Presentation currency.** These financial statements are presented in millions of Belorussian Roubles ("BYR"), unless otherwise stated.

## **2 Operating Environment of the Bank**

**Republic of Belarus.** The Republic of Belarus displays certain characteristics of an emerging market. Tax, currency and customs legislation is subject to varying interpretations and contributes to the challenges faced by banks operating in the Republic of Belarus (Note 32).

The international sovereign debt crisis, stock market volatility and other risks could have a negative effect on the Belorussian financial and corporate sectors. Management determined allowance for loan impairment by considering the economic situation and outlook at the end of the reporting period, and applied the 'incurred loss' model required by the applicable accounting standards. These standards require recognition of impairment losses that arose from past events and prohibit recognition of impairment losses that could arise from future events, no matter how likely those future events are. Refer to Note 4.

The future economic development of the Republic of Belarus is dependent upon external factors and internal measures undertaken by the government to sustain growth, and to change the tax, legal and regulatory environment. Management believes it is taking all necessary measures to support the sustainability and development of the Bank's business in the current business and economic environment.

## **3 Summary of Significant Accounting Policies**

**Basis of preparation.** These financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") under the historical cost convention, as modified by the initial recognition of financial instruments based on fair value, and by the revaluation of available-for-sale financial assets, and financial instruments categorised at fair value through profit or loss. The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the periods presented, unless otherwise stated (refer to Note 5).

**Hyperinflation accounting.** In 2011 the economy of Belarus was recognised as hyperinflationary since numerous characteristics of the economic environment provided in IAS 29 "Financial Reporting in Hyperinflationary Economies" have been met. Following this recognition, the Bank restated its financial statements in accordance with IAS 29. This standard requires that financial statements of the entity, whose functional currency is the currency of a hyperinflationary economy, shall be stated in terms of the measuring unit current at the end of the reporting period.

In accordance with IAS 29, the Bank's financial statements and the corresponding figures for the previous periods have been restated for the change in the general purchasing power of the Belarusian rouble and, as a result, have been presented in terms of the measuring unit current at the end of the reporting period:

- a) Statement of financial position amounts not already expressed in terms of the measuring unit current at the end of the reporting period are restated by applying a price index from the month of acquisition. The restated amount of a non-monetary item is reduced in accordance with appropriate IFRS, when it exceeds its recoverable amount;
- b) Monetary items are not restated because they are already expressed in terms of the monetary unit current at the end of the reporting period;
- c) Items in the statement of comprehensive income are restated by applying the change in the price index from the month when the items of income and expenses were initially recorded in the financial statements;
- d) The Bank's monetary assets exceed its monetary liabilities which results in losing purchasing power in a period of inflation. The corresponding loss on net monetary position is included in profit or loss and is separately disclosed;
- e) All items in the statement of cash flows are restated to be expressed in terms of the measuring unit current at the end of the reporting period. Monetary loss is presented as effect of inflation as a reconciling item in the cash and cash equivalents reconciliation;
- f) Corresponding figures for the previous reporting period are restated by applying a price index so that the comparative financial statements are presented in terms of the measuring unit current at the end of the reporting period;

- g) Some of the Bank’s assets and liabilities are based on a historic cost approach, but some items in the statement of financial position are based on a current cost approach.

The Bank has chosen Belarusian average monthly consumer price index as a general price index for restatement of these financial statements. The restatement is based on monthly conversion factors derived from the Consumer Price Index (CPI) compiled by the National Statistical Committee of the Republic of Belarus. The indices and conversion factors used are as follows:

Year	Annual change in Consumer Price Index, % (Inflation in %)	Consumer Price Index accumulated at year end from 31 December 2005	Conversion factor from the end of the year till 31 December 2011
2011	108.7%	342.1	1.000
2010	9.9%	163.9	2.087
2009	10.1%	149.1	2.294
2008	13.3%	135.4	2.526
2007	12.1%	119.5	2.862
2006	6.6%	106.6	3.208
2005		100.0	3.421

**Financial instruments - key measurement terms.** Depending on their classification financial instruments are carried at fair value, cost, or amortised cost as described below.

*Fair value* is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm’s length transaction. Fair value is the current bid price for financial assets and the current asking price for financial liabilities which are quoted in an active market. For assets and liabilities with offsetting market risks, the Bank may use mid-market prices as a basis for establishing fair values for the offsetting risk positions, and apply the bid or asking price to the net open position as appropriate. A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange or other institution, and those prices represent actual and regularly occurring market transactions on an arm’s length basis.

Valuation techniques such as discounted cash flow models or models based on recent arm’s length transactions or consideration of financial data of the investees, are used to measure at fair value certain financial instruments for which external market pricing information is not available. Valuation techniques may require assumptions not supported by observable market data. Disclosures are made in these financial statements if changing any such assumptions to a reasonably possible alternative would result in significantly different profit, income, total assets or total liabilities.

*Cost* is the amount of cash or cash equivalents paid or the fair value of the other consideration given to acquire an asset at the time of its acquisition and includes *transaction costs*. Measurement at cost is only applicable to investments in equity instruments that do not have a quoted market price and whose fair value cannot be reliably measured and derivatives that are linked to, and must be settled by, delivery of such unquoted equity instruments.

*Transaction costs* are incremental costs that are directly attributable to the acquisition, issue or disposal of a financial instrument. An incremental cost is one that would not have been incurred if the transaction had not taken place. Transaction costs include fees and commissions paid to agents (including employees acting as selling agents), advisors, brokers and dealers, levies by regulatory agencies and securities exchanges, and transfer taxes and duties. Transaction costs do not include debt premiums or discounts, financing costs or internal administrative or holding costs.

*Amortised cost* is the amount at which the financial instrument was recognised at initial recognition less any principal repayments, plus accrued interest, and for financial assets less any write-down for incurred impairment losses. Accrued interest includes amortisation of transaction costs deferred at initial recognition and of any premium or discount to maturity amount using the effective interest method. Accrued interest income and accrued interest expense, including both accrued coupon and amortised discount or premium (including fees deferred at origination, if any), are not presented separately and are included in the carrying values of related items in the statement of financial position.

*The effective interest method* is a method of allocating interest income or interest expense over the relevant period, so as to achieve a constant periodic rate of interest (effective interest rate) on the carrying amount. The effective interest rate is the rate that exactly discounts estimated future cash

payments or receipts (excluding future credit losses) through the expected life of the financial instrument or a shorter period, if appropriate, to the net carrying amount of the financial instrument. The effective interest rate discounts cash flows of variable interest instruments to the next interest repricing date, except for the premium or discount which reflects the credit spread over the floating rate specified in the instrument, or other variables that are not reset to market rates. Such premiums or discounts are amortised over the whole expected life of the instrument. The present value calculation includes all fees paid or received between parties to the contract that are an integral part of the effective interest rate.

**Initial recognition of financial instruments.** Derivatives are initially recorded at fair value. All other financial instruments are initially recorded at fair value plus transaction costs. Fair value at initial recognition is best evidenced by the transaction price. A gain or loss on initial recognition is only recorded if there is a difference between fair value and transaction price which can be evidenced by other observable current market transactions in the same instrument or by a valuation technique whose inputs include only data from observable markets.

All purchases and sales of financial assets that require delivery within the time frame established by regulation or market convention (“regular way” purchases and sales) are recorded at trade date, which is the date on which the Bank commits to deliver a financial asset. All other purchases are recognised when the entity becomes a party to the contractual provisions of the instrument.

The Bank uses discounted cash flow valuation techniques to determine the fair value of currency swaps, foreign exchange forwards, which are not traded in an active market. Differences may arise between the fair value at initial recognition, which is considered to be the transaction price, and the amount determined at initial recognition using the valuation technique. Any such differences are amortised on a straight line basis over the term of the currency swaps, foreign exchange forwards.

**Derecognition of financial assets.** The Bank derecognises financial assets when (a) the assets are redeemed or the rights to cash flows from the assets otherwise expired or (b) the Bank has transferred the rights to the cash flows from the financial assets or entered into a qualifying pass-through arrangement while (i) also transferring substantially all risks and rewards of ownership of the assets or (ii) neither transferring nor retaining substantially all risks and rewards of ownership, but not retaining control. Control is retained if the counterparty does not have the practical ability to sell the asset in its entirety to an unrelated third party without needing to impose restrictions on the sale.

**Cash and cash equivalents.** Cash and cash equivalents are items which are convertible to known amounts of cash within a day and which are subject to an insignificant risk of changes in value. All short-term placements with other banks, beyond overnight placements, are included in due from other banks. Amounts which relate to funds that are of a restricted nature are excluded from cash and cash equivalents. Cash and cash equivalents are carried at amortised cost.

**Mandatory cash balances with the National Bank of Belarus.** Mandatory cash balances with the National Bank of Belarus represent mandatory reserve deposits with the Central Bank of the Republic of Belarus, which are not available to finance the Bank’s day-to-day operations and hence are not considered as part of cash and cash equivalents for the purposes of the statement of cash flows. Mandatory cash balances with the National Bank of Belarus are carried at amortised cost.

**Due from other banks.** Amounts due from other banks are recorded when the Bank advances money to counterparty banks with no intention of trading the resulting unquoted non-derivative receivable due on fixed or determinable dates. Amounts due from other banks are carried at amortised cost.

**Loans and advances to customers.** Loans and advances to customers are recorded when the Bank advances money to purchase or originate an unquoted non-derivative receivable from a customer due on fixed or determinable dates, and has no intention of trading the receivable. Loans and advances to customers are carried at amortised cost.

**Impairment of financial assets carried at amortised cost.** Impairment losses are recognised in profit or loss for the year when incurred as a result of one or more events (“loss events”) that occurred after the initial recognition of the financial asset and which have an impact on the amount or timing of the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated. If the Bank determines that no objective evidence exists that impairment was incurred for an

individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics, and collectively assesses them for impairment. The primary factors that the Bank considers in determining whether a financial asset is impaired are its overdue status and realisability of related collateral, if any.

The following other principal criteria are also used to determine whether there is objective evidence that an impairment loss has occurred:

- any instalment is overdue and the late payment cannot be attributed to a delay caused by the settlement systems;
- the borrower experiences a significant financial difficulty as evidenced by the borrower's financial information that the Bank obtains;
- the borrower considers bankruptcy or a financial reorganisation;
- there is an adverse change in the payment status of the borrower as a result of changes in the national or local economic conditions that impact the borrower; or
- the value of collateral significantly decreases as a result of deteriorating market conditions.

For the purposes of a collective evaluation of impairment, financial assets are grouped on the basis of similar credit risk characteristics. Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated.

Future cash flows in a group of financial assets that are collectively evaluated for impairment, are estimated on the basis of the contractual cash flows of the assets and the experience of management in respect of the extent to which amounts will become overdue as a result of past loss events and the success of recovery of overdue amounts. Past experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect past periods, and to remove the effects of past conditions that do not exist currently.

If the terms of an impaired financial asset held at amortised cost are renegotiated or otherwise modified because of financial difficulties of the borrower or issuer, impairment is measured using the original effective interest rate before the modification of terms.

Impairment losses are always recognised through an allowance account to write down the asset's carrying amount to the present value of expected cash flows (which exclude future credit losses that have not been incurred) discounted at the original effective interest rate of the asset. The calculation of the present value of the estimated future cash flows of a collateralised financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the previously recognised impairment loss is reversed by adjusting the allowance account through profit or loss for the year.

Uncollectible assets are written off against the related allowance for impairment after all the necessary procedures to recover the asset have been completed and the amount of the loss has been determined. Subsequent recoveries of amounts previously written off are credited to impairment loss account in profit or loss for the year.

**Repossessed collateral.** Repossessed collateral represents non-financial assets acquired by the Bank in settlement of overdue loans. The assets are initially recognised at fair value when acquired and included in premises and equipment or inventories within other assets depending on their nature and the Bank's intention in respect of recovery of these assets, and are subsequently remeasured and accounted for in accordance with the accounting policies for these categories of assets.

**Credit related commitments.** The Bank issues financial guarantees and commitments to provide loans. Financial guarantees represent irrevocable assurances to make payments in the event that a customer cannot meet its obligations to third parties, and carry the same credit risk as loans. Financial guarantees and commitments to provide a loan are initially recognised at their fair value, which is normally evidenced by the amount of fees received. This amount is amortised on a straight line basis over the life of the

commitment, except for commitments to originate loans if it is probable that the Bank will enter into a specific lending arrangement and does not expect to sell the resulting loan shortly after origination; such loan commitment fees are deferred and included in the carrying value of the loan on initial recognition. At the end of each reporting period, the commitments are measured at the higher of (i) the remaining unamortised balance of the amount at initial recognition and (ii) the best estimate of expenditure required to settle the commitment at the end of each reporting period.

In cases where the fees are charged periodically in respect of an outstanding commitment, they are recognised as revenue on a time proportion basis over the respective commitment period.

**Investment securities available for sale.** This classification includes investment securities which the Bank intends to hold for an indefinite period of time and which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices.

Investment securities available for sale are carried at fair value. Interest income on available-for-sale debt securities is calculated using the effective interest method, and recognised in profit or loss for the year. Dividends on available-for-sale equity instruments are recognised in profit or loss for the year when the Bank’s right to receive payment is established and it is probable that the dividends will be collected. All other elements of changes in the fair value are recognised in other comprehensive income until the investment is derecognised or impaired, at which time the cumulative gain or loss is reclassified from other comprehensive income to profit or loss for the year.

Impairment losses are recognised in profit or loss for the year when incurred as a result of one or more events (“loss events”) that occurred after the initial recognition of investment securities available for sale. A significant or prolonged decline in the fair value of an equity security below its cost is an indicator that it is impaired. The cumulative impairment loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that asset previously recognised in profit or loss – is reclassified from other comprehensive income to profit or loss for the year. Impairment losses on equity instruments are not reversed and any subsequent gains are recognised in other comprehensive income. If, in a subsequent period, the fair value of a debt instrument classified as available for sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in profit or loss, the impairment loss is reversed through profit or loss for the year.

**Investments classified as loans and receivables.** Debt investment securities are classified by the Bank into “loans and receivables” measurement category if there is no active market for such securities and the Bank does not intend to sell them immediately or in the nearest term.

Such investment securities are accounted at amortised costs similarly to loans and advances to customers and disclosed within “Loans and advances to customers” line in the statement of financial position.

**Sale and repurchase agreements.** Sale and repurchase agreements (“repo agreements”), which effectively provide a lender’s return to the counterparty, are treated as secured financing transactions. Securities sold under such sale and repurchase agreements are not derecognised. The securities are not reclassified in the statement of financial position unless the transferee has the right by contract or custom to sell or repledge the securities, in which case they are reclassified as repurchase receivables. The corresponding liability is presented within amounts due to other banks or other borrowed funds.

Securities purchased under agreements to resell (“reverse repo agreements”), which effectively provide a lender’s return to the Bank, are recorded as due from other banks or loans and advances to customers, as appropriate. The difference between the sale and repurchase price is treated as interest income and accrued over the life of repo agreements using the effective interest method.

**Premises and equipment.** Premises and equipment are stated at cost restated to the equivalent purchasing power of the Belarusian Rouble at 31 December 2011 according to IAS 29 “Financial Reporting in Hyperinflationary Economies” as noted above, less accumulated depreciation and provision for impairment, where required.

Costs of minor repairs and maintenance are expensed when incurred. Costs of replacing major parts or components of premises and equipment items are capitalised, and the replaced part is retired.

At the end of each reporting period management assesses whether there is any indication of impairment of premises and equipment. If any such indication exists, management estimates the recoverable amount, which is determined as the higher of an asset's fair value less costs to sell and its value in use. The carrying amount is reduced to the recoverable amount and the impairment loss is recognised in profit or loss for the year. An impairment loss recognised for an asset in prior years is reversed if there has been a change in the estimates used to determine the asset's value in use or fair value less costs to sell.

Gains and losses on disposals determined by comparing proceeds with carrying amount are recognised in profit or loss for the year (within other operating income or expenses).

**Depreciation.** Construction in progress is not depreciated. Depreciation on other items of premises and equipment is calculated using the straight-line method to allocate their cost to their residual values over their estimated useful lives:

	<u>Useful lives in years</u>
Premises	10 to 50
Office and computer equipment	4 to 8

The residual value of an asset is the estimated amount that the Bank would currently obtain from disposal of the asset less the estimated costs of disposal, if the asset were already of the age and in the condition expected at the end of its useful life. The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

**Intangible assets.** The Bank's intangible assets have definite useful life and primarily include capitalised computer software.

Acquired computer software licences are capitalised on the basis of the costs incurred to acquire and bring to use the specific software. All other costs associated with computer software, e.g. its maintenance, are expensed when incurred. Capitalised computer software is amortised on a straight line basis over expected useful lives of 2 to 10 years.

**Operating leases.** Where the Bank is a lessee in a lease which does not transfer substantially all the risks and rewards incidental to ownership from the lessor to the Bank, the total lease payments are charged to profit or loss for the year (rental expense) on a straight-line basis over the period of the lease.

**Finance lease receivables.** Where the Bank is a lessor in a lease which transfers substantially all the risks and rewards incidental to ownership to the lessee, the assets leased out are presented as a finance lease receivable and carried at the present value of the future lease payments. Finance lease receivables are initially recognised at commencement (when the lease term begins) using a discount rate determined at inception (the earlier of the date of the lease agreement and the date of commitment by the parties to the principal provisions of the lease).

The difference between the gross receivable and the present value represents unearned finance income. This income is recognised over the term of the lease using the net investment method (before tax), which reflects a constant periodic rate of return. Incremental costs directly attributable to negotiating and arranging the lease are included in the initial measurement of the finance lease receivable and reduce the amount of income recognised over the lease. Finance income from leases is recorded within interest income in profit or loss for the year.

Impairment losses are recognised in profit or loss for the year when incurred as a result of one or more events ("loss events") that occurred after the initial recognition of finance lease receivables. The Bank uses the same principal criteria to determine whether there is objective evidence that an impairment loss has occurred, as for loans carried at amortised cost. Impairment losses are recognised through an allowance account to write down the receivables' net carrying amount to the present value of expected cash flows (which exclude future credit losses that have not been incurred), discounted at the interest rates implicit in the finance leases. The estimated future cash flows reflect the cash flows that may result from obtaining and selling the assets subject to the lease.

**Due to other banks.** Amounts due to other banks are recorded when money or other assets are advanced to the Bank by counterparty banks. The non-derivative liability is carried at amortised cost.

**Customer accounts.** Customer accounts are non-derivative liabilities to individuals, state or corporate customers and are carried at amortised cost.

**Debt securities in issue.** Debt securities in issue include bonds and debentures issued by the Bank. Debt securities are stated at amortised cost. If the Bank purchases its own debt securities in issue, they are removed from the statement of financial position and the difference between the carrying amount of the liability and the consideration paid is included in gains arising from early retirement of debt.

**Subordinated debt.** Subordinated debt ranks behind all other creditors in case of liquidation. Subordinated debt is carried at amortised cost.

**Derivative financial instruments.** Derivative financial instruments, including foreign exchange contracts and currency and interest rate swaps are carried at their fair value.

All derivative instruments are carried as assets when fair value is positive, and as liabilities when fair value is negative. Changes in the fair value of derivative instruments are included in profit or loss for the year (gains less losses on derivatives). The Bank does not apply hedge accounting.

**Income taxes.** Income taxes have been provided for in the financial statements in accordance with legislation enacted or substantively enacted by the end of the reporting period. The income tax charge comprises current tax and deferred tax and is recognised in profit or loss for the year, except if it is recognised in other comprehensive income or directly in equity because it relates to transactions that are also recognised, in the same or a different period, in other comprehensive income or directly in equity.

Current tax is the amount expected to be paid to, or recovered from, the taxation authorities in respect of taxable profits or losses for the current and prior periods. Taxable profits or losses are based on estimates if financial statements are authorised prior to filing relevant tax returns. Taxes other than on income are recorded within administrative and other operating expenses.

Deferred income tax is provided using the balance sheet liability method for temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes. In accordance with the initial recognition exemption, deferred taxes are not recorded for temporary differences on initial recognition of an asset or a liability in a transaction other than a business combination if the transaction, when initially recorded, affects neither accounting nor taxable profit. Deferred tax balances are measured at tax rates enacted or substantively enacted at the end of the reporting period, which are expected to apply to the period when the temporary differences will reverse.

Deferred tax assets for deductible temporary differences are recorded only to the extent that it is probable that future taxable profit will be available against which the deductions can be utilised.

**Uncertain tax positions.** The Bank's uncertain tax positions are reassessed by management at the end of each reporting period. Liabilities are recorded for income tax positions that are determined by management as more likely than not to result in additional taxes being levied if the positions were to be challenged by the tax authorities. The assessment is based on the interpretation of tax laws that have been enacted or substantively enacted by the end of the reporting period, and any known court or other rulings on such issues. Liabilities for penalties, interest and taxes other than on income are recognised based on management's best estimate of the expenditure required to settle the obligations at the end of the reporting period.

**Provisions for liabilities and charges.** Provisions for liabilities and charges are non-financial liabilities of uncertain timing or amount. They are accrued when the Bank has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate of the amount of the obligation can be made.

**Trade and other payables.** Trade payables are accrued when the counterparty has performed its obligations under the contract and are carried at amortised cost.

**Share capital.** Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares are shown in equity as a deduction, net of tax, from the proceeds. Any excess of the fair



value of consideration received over the par value of shares issued is recorded as share premium in equity.

**Dividends.** Dividends are recorded in equity in the period in which they are declared. Any dividends declared after the end of the reporting period and before the financial statements are authorised for issue, are disclosed in the subsequent events note. The statutory accounting reports of the Bank are the basis for profit distribution and other appropriations. Belarusian legislation identifies the basis of distribution as the current year net profit.

**Income and expense recognition.** Interest income and expense are recorded for all debt instruments on an accrual basis using the effective interest method. This method defers, as part of interest income or expense, all fees paid or received between the parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts.

Fees integral to the effective interest rate include origination fees received or paid by the entity relating to the creation or acquisition of a financial asset or issuance of a financial liability, for example fees for evaluating creditworthiness, evaluating and recording guarantees or collateral, negotiating the terms of the instrument and for processing transaction documents. Commitment fees received by the Bank to originate loans at market interest rates are integral to the effective interest rate if it is probable that the Bank will enter into a specific lending arrangement and does not expect to sell the resulting loan shortly after origination. The Bank does not designate loan commitments as financial liabilities at fair value through profit or loss.

When loans and other debt instruments become doubtful of collection, they are written down to the present value of expected cash inflows and interest income is thereafter recorded for the unwinding of the present value discount based on the asset's effective interest rate which was used to measure the impairment loss.

All other fees, commissions and other income and expense items are generally recorded on an accrual basis by reference to completion of the specific transaction assessed on the basis of the actual service provided as a proportion of the total services to be provided. Loan syndication fees are recognised as income when the syndication has been completed and the Bank retains no part of the loan package for itself, or retains a part at the same effective interest rate as for the other participants.

Commissions and fees arising from negotiating, or participating in the negotiation of a transaction for a third party, such as the acquisition of loans, shares or other securities or the purchase or sale of businesses, and which are earned on execution of the underlying transaction, are recorded on its completion. Portfolio and other management advisory and service fees are recognised based on the applicable service contracts, usually on a time-proportion basis. Asset management fees relating to investment funds are recorded rateably over the period that the service is provided. The same principle is applied for wealth management, financial planning and custody services that are continually provided over an extended period of time.

**Foreign currency translation.** The functional currency of the Bank is the currency of the primary economic environment in which the entity operates. The functional currency of the Bank and the Bank's presentation currency is the national currency of the Republic of Belarus, Belarusian rouble ("BYR").

Monetary assets and liabilities are translated into the Bank's functional currency at the official exchange rate of the National Bank of Belarus at the end of the respective reporting period. Foreign exchange gains and losses resulting from the settlement of transactions and from the translation of monetary assets and liabilities into the Bank's functional currency at year-end official exchange rates of the National Bank of Belarus, are recognised in profit or loss for the year (as foreign exchange translation gains less losses). Translation at year-end rates does not apply to non-monetary items that are measured at historical cost. Non-monetary items measured at fair value in a foreign currency, including equity investments, are translated using the exchange rates at the date when the fair value was determined.

At 31 December 2011, the principal rate of exchange used for translating foreign currency balances was USD 1 = BYR 8,350 (2010: USD 1 = BYR 3,000). The principal average rate of exchange used for translating income and expenses was USD 1 = BYR 5,002 (2010: USD 1 = BYR 2,979).

**CJSC “Alfa-Bank”**  
**Notes to the Financial Statements – 31 December 2011**

**Fiduciary assets.** Assets held by the Bank in its own name, but on the account of third parties, are not reported in the statement of financial position. Commissions received from fiduciary activities are shown in fee and commission income.

**Offsetting.** Financial assets and liabilities are offset and the net amount reported in the statement of financial position only when there is a legally enforceable right to offset the recognised amounts, and there is an intention to either settle on a net basis, or to realise the asset and settle the liability simultaneously.

**Staff costs and related contributions.** Wages, salaries, contributions to the Republic of Belarus state pension and social insurance funds, paid annual leave and sick leave, bonuses, and non-monetary benefits are accrued in the year in which the associated services are rendered by the employees of the Bank. The Bank has no legal or constructive obligation to make pension or similar benefit payments beyond the payments to the statutory defined contribution scheme.

**Segment reporting.** Segments are reported in a manner consistent with the internal reporting provided to the Bank’s chief operating decision maker. Segments whose revenue, result or assets are ten percent or more of all the segments are reported separately.

**Changes in presentation.** Where necessary, some reclassification has been made to the financial statements as at 31 December 2010 and for the year then ended to conform to the current year presentation:

	As originally presented	Reclassification	As reclassified at 31/12/2010 before restating comparatives according to IAS 29	As reclassified at 31/12/2010 after restating comparatives according to IAS 29
<i>In millions of Belarusian roubles</i>				
Cash	28,341	(28,341)	-	-
Balances with the National Bank of Belarus	17,927	(17,927)	-	-
Due from other banks	58,199	(54,355)	3,844	8,021
Cash and cash equivalents	-	98,255	98,255	205,032
Mandatory cash balances with the National Bank of Belarus	-	2,368	2,368	4,941
Derivative financial assets	-	2,821	2,821	5,887
Other financial assets	-	3,021	3,021	6,303
Other assets	12,415	(5,842)	6,573	16,580
Due to the National Bank of Belarus	8,931	(8,931)	-	-
Due to other banks	175,672	8,931	184,603	385,217
Derivative financial liabilities	-	710	710	1,482
Other financial liabilities	-	1,872	1,872	3,910
Other liabilities	4,348	(2,582)	1,766	3,684
Allowance for loan impairment	(1,388)	3,504	2,116	4,694
Recoveries of assets previously written off	3,321	(3,321)	-	-
Allowance for impairment of investment securities available for sale	-	(183)	(183)	(382)
Gains less losses from trading in foreign currencies	-	21,058	21,058	46,612
Foreign exchange translation gains less losses	-	(5,478)	(5,478)	(11,863)
Net gain on foreign exchange operations	15,580	(15,580)	-	-

**Amendments of the financial statements after issue.** The Bank’s shareholders and management have the power to amend the financial statements after issue.

#### **4 Critical Accounting Estimates, and Judgements in Applying Accounting Policies**

The Bank makes estimates and assumptions that affect the amounts recognised in the financial statements, and the carrying amounts of assets and liabilities within the next financial year. Estimates and judgements are continually evaluated and are based on management’s experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Management also makes certain judgements, apart from those involving estimations, in the process of applying the accounting policies. Judgements that have the most significant effect on the amounts recognised in the financial statements and estimates that can cause a significant adjustment to the carrying amount of assets and liabilities within the next financial year include:

**Impairment losses on loans and advances.** The Bank regularly reviews its loan portfolios to assess impairment. In determining whether an impairment loss should be recorded in profit or loss for the year, the Bank makes judgements as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of loans before the decrease can be identified with an individual loan in that portfolio. This evidence may include observable data indicating that there has been an adverse change in the payment status of borrowers in a group, or national or local economic conditions that correlate with defaults on assets in the group. Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when scheduling its future cash flows. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

A 10% increase or decrease in actual loss experience compared to the loss estimates used would result in an increase or decrease in loan impairment losses of BYR 127,798 million (2010: BYR 93,809 million), respectively.

**Fair value of derivatives.** The fair values of financial derivatives that are not quoted in active markets are determined by using valuation techniques. Valuation of financial derivatives is applied to foreign exchange forward contracts and swaps. The fair value of these transactions is determined as the difference between the present value of fixed receivable and the present value of fixed payable. Where valuation techniques (for example, models) are used to determine fair values, they are validated and periodically reviewed by qualified personnel independent of the area that created them. Models use only observable data, however areas such as credit risk (both own and counterparty), volatilities and correlations require Management to make estimates. Changes in assumptions about these factors could affect reported fair values. Any over or under estimation of these future cash flows could require a material adjustment to the carrying value of these derivatives.

Currency swaps with the National Bank of Belarus are categorised under the third level of fair value hierarchy since their fair value is assessed with significant non-observable inputs (Level 3). The Bank used discounting cash flow technique to determine the fair value of these swaps. Interest rates used in this assessment are based on the Bank’s judgment for long-term cost of borrowing in Belarusian roubles and placement in US dollars. Information about fair values of swaps with the National Bank of Belarus valued using assumptions that are not based on observable market data and its sensitivity to reasonably possible changes in assumptions is disclosed in Note 34.

**Initial recognition of related party transactions.** In the normal course of business the Bank enters into transactions with its related parties. IAS 39 requires initial recognition of financial instruments based on their fair values. Judgement is applied in determining if transactions are priced at market or non-market interest rates, where there is no active market for such transactions. The basis for judgement is pricing for similar types of transactions with unrelated parties and effective interest rate analysis. Terms and conditions of related party balances are disclosed in Note 36.

## **5 Adoption of New or Revised Standards and Interpretations**

The following new standards and interpretations became effective for the Bank from 1 January 2011:

**Amendment to IAS 24, Related Party Disclosures (issued in November 2009 and effective for annual periods beginning on or after 1 January 2011).** IAS 24 was revised in 2009 by: (a) simplifying the definition of a related party, clarifying its intended meaning and eliminating inconsistencies; and by (b) providing a partial exemption from the disclosure requirements for government-related entities. As a result of the revised standard, the Bank now also discloses contractual commitments to purchase and sell goods or services to its related parties.

**Improvements to International Financial Reporting Standards (issued in May 2010 and effective from 1 January 2011).** The improvements consist of a mixture of substantive changes and clarifications in the following standards and interpretations: IFRS 1 was amended (i) to allow previous GAAP carrying value to be used as deemed cost of an item of property, plant and equipment or an intangible asset if that item was used in operations subject to rate regulation, (ii) to allow an event driven revaluation to be used as deemed cost of property, plant and equipment even if the revaluation occurs during a period covered by the first IFRS financial statements and (iii) to require a first-time adopter to explain changes in accounting policies or in the IFRS 1 exemptions between its first IFRS interim report and its first IFRS financial statements; IFRS 3 was amended (i) to require measurement at fair value (unless another measurement basis is required by other IFRS standards) of non-controlling interests that are not present ownership interest or do not entitle the holder to a proportionate share of net assets in the event of liquidation, (ii) to provide guidance on the acquiree’s share-based payment arrangements that were not replaced, or were voluntarily replaced as a result of a business combination and (iii) to clarify that the contingent considerations from business combinations that occurred before the effective date of revised IFRS 3 (issued in January 2008) will be accounted for in accordance with the guidance in the previous version of IFRS 3; IFRS 7 was amended to clarify certain disclosure requirements, in particular (i) by adding an explicit emphasis on the interaction between qualitative and quantitative disclosures about the nature and extent of financial risks, (ii) by removing the requirement to disclose carrying amount of renegotiated financial assets that would otherwise be past due or impaired, (iii) by replacing the requirement to disclose fair value of collateral by a more general requirement to disclose its financial effect, and (iv) by clarifying that an entity should disclose the amount of foreclosed collateral held at the reporting date, and not the amount obtained during the reporting period; IAS 1 was amended to clarify the requirements for the presentation and content of the statement of changes in equity; IAS 27 was amended by clarifying the transition rules for amendments to IAS 21, 28 and 31 made by the revised IAS 27 (as amended in January 2008); IAS 34 was amended to add additional examples of significant events and transactions requiring disclosure in a condensed interim financial report, including transfers between the levels of fair value hierarchy, changes in classification of financial assets or changes in business or economic environment that affect the fair values of the entity’s financial instruments; and IFRIC 13 was amended to clarify measurement of fair value of award credits. The above amendments resulted in additional or revised disclosures, but had no material impact on measurement or recognition of transactions and balances reported in these financial statements. The financial effect of collateral required to be disclosed by the amendments to IFRS 7 is presented in these financial statements by disclosing impact of collateral and other credit enhancements on allowance for impairment recognised at the end of the reporting period.

**Other revised standards and interpretations effective for the current period.** IFRIC 19 “Extinguishing financial liabilities with equity instruments”, amendments to IAS 32 on classification of rights issues, clarifications in IFRIC 14 “IAS 19 - The limit on a defined benefit asset, minimum funding requirements and their interaction” relating to prepayments of minimum funding requirements and amendments to IFRS 1 “First-time adoption of IFRS”, did not have any impact on these financial statements.

## **6 New Accounting Pronouncements**

Certain new standards and interpretations have been issued that are mandatory for the annual periods beginning on or after 1 January 2012 or later, and which the Bank has not early adopted.

**IFRS 9, Financial Instruments Part 1: Classification and Measurement.** IFRS 9, issued in November 2009, replaces those parts of IAS 39 relating to the classification and measurement of financial assets. IFRS 9 was further amended in October 2010 to address the classification and measurement of financial liabilities. Key features of the standard are as follows:

- Financial assets are required to be classified into two measurement categories: those to be measured subsequently at fair value, and those to be measured subsequently at amortised cost. The decision is to be made at initial recognition. The classification depends on the entity’s business model for managing its financial instruments and the contractual cash flow characteristics of the instrument.
- An instrument is subsequently measured at amortised cost only if it is a debt instrument and both (i) the objective of the entity’s business model is to hold the asset to collect the contractual cash flows, and (ii) the asset’s contractual cash flows represent payments of principal and interest only (that is, it has only “basic loan features”). All other debt instruments are to be measured at fair value through profit or loss.
- All equity instruments are to be measured subsequently at fair value. Equity instruments that are held for trading will be measured at fair value through profit or loss. For all other equity investments, an irrevocable election can be made at initial recognition, to recognise unrealised and realised fair value gains and losses through other comprehensive income rather than profit or loss. There is to be no recycling of fair value gains and losses to profit or loss. This election may be made on an instrument-by-instrument basis. Dividends are to be presented in profit or loss, as long as they represent a return on investment.
- Most of the requirements in IAS 39 for classification and measurement of financial liabilities were carried forward unchanged to IFRS 9. The key change is that an entity will be required to present the effects of changes in own credit risk of financial liabilities designated at fair value through profit or loss in other comprehensive income.

While adoption of IFRS 9 is mandatory from 1 January 2015, earlier adoption is permitted. The Bank is considering the implications of the standard, the impact on the Bank and the timing of its adoption by the Bank.

**IFRS 10, Consolidated Financial Statements (issued in May 2011 and effective for annual periods beginning on or after 1 January 2013),** replaces all of the guidance on control and consolidation in IAS 27 “Consolidated and separate financial statements” and SIC-12 “Consolidation - special purpose entities”. IFRS 10 changes the definition of control so that the same criteria are applied to all entities to determine control. This definition is supported by extensive application guidance. The Bank expects that its financial statements will not be affected by these changes.

**IFRS 11, Joint Arrangements, (issued in May 2011 and effective for annual periods beginning on or after 1 January 2013),** replaces IAS 31 “Interests in Joint Ventures” and SIC-13 “Jointly Controlled Entities—Non-Monetary Contributions by Venturers”. Changes in the definitions have reduced the number of types of joint arrangements to two: joint operations and joint ventures. The existing policy choice of proportionate consolidation for jointly controlled entities has been eliminated. Equity accounting is mandatory for participants in joint ventures. The Bank expects that its financial statements will not be affected by these changes.

**IFRS 12, Disclosure of Interests in Other Entities, (issued in May 2011 and effective for annual periods beginning on or after 1 January 2013),** applies to entities that have an interest in a subsidiary, a joint arrangement, an associate or an unconsolidated structured entity. It replaces the disclosure requirements currently found in IAS 28 “Investments in associates”. IFRS 12 requires entities to disclose information that helps financial statement readers to evaluate the nature, risks and financial effects associated with the entity’s interests in subsidiaries, associates, joint arrangements and unconsolidated structured entities. To meet these objectives, the new standard requires disclosures in a number of

areas, including significant judgements and assumptions made in determining whether an entity controls, jointly controls, or significantly influences its interests in other entities, extended disclosures on share of non-controlling interests in group activities and cash flows, summarised financial information of subsidiaries with material non-controlling interests, and detailed disclosures of interests in unconsolidated structured entities. The Bank expects that its financial statements will not be affected by these changes.

**IFRS 13, Fair Value Measurement, (issued in May 2011 and effective for annual periods beginning on or after 1 January 2013),** aims to improve consistency and reduce complexity by providing a revised definition of fair value, and a single source of fair value measurement and disclosure requirements for use across IFRSs. The Bank is currently assessing the impact of the standard on its financial statements.

**IAS 27, Separate Financial Statements, (revised in May 2011 and effective for annual periods beginning on or after 1 January 2013),** was changed and its objective is now to prescribe the accounting and disclosure requirements for investments in subsidiaries, joint ventures and associates when an entity prepares separate financial statements. The guidance on control and consolidated financial statements was replaced by IFRS 10, Consolidated Financial Statements. The Bank expects that its financial statements will not be affected by these changes.

**IAS 28, Investments in Associates and Joint Ventures, (revised in May 2011 and effective for annual periods beginning on or after 1 January 2013).** The amendment of IAS 28 resulted from the Board’s project on joint ventures. When discussing that project, the Board decided to incorporate the accounting for joint ventures using the equity method into IAS 28 because this method is applicable to both joint ventures and associates. With this exception, other guidance remained unchanged. The Bank is currently assessing the impact of the amended standard on its financial statements.

**Disclosures—Transfers of Financial Assets – Amendments to IFRS 7 (issued in October 2010 and effective for annual periods beginning on or after 1 July 2011.)** The amendment requires additional disclosures in respect of risk exposures arising from transferred financial assets. The amendment includes a requirement to disclose by class of asset the nature, carrying amount and a description of the risks and rewards of financial assets that have been transferred to another party, yet remain on the entity’s balance sheet. Disclosures are also required to enable a user to understand the amount of any associated liabilities, and the relationship between the financial assets and associated liabilities. Where financial assets have been derecognised, but the entity is still exposed to certain risks and rewards associated with the transferred asset, additional disclosure is required to enable the effects of those risks to be understood. The Bank is currently assessing the impact of the amended standard on disclosures in its financial statements.

**Amendments to IAS 1, Presentation of Financial Statements (issued in June 2011, effective for annual periods beginning on or after 1 July 2012),** changes the disclosure of items presented in other comprehensive income. The amendments require entities to separate items presented in other comprehensive income into two groups, based on whether or not they may be reclassified to profit or loss in the future. The suggested title used by IAS 1 has changed to ‘statement of profit or loss and other comprehensive income’. The Bank expects the amended standard to change presentation of its financial statements, but have no impact on measurement of transactions and balances.

**Amended IAS 19, Employee Benefits (issued in June 2011, effective for periods beginning on or after 1 January 2013),** makes significant changes to the recognition and measurement of defined benefit pension expense and termination benefits, and to the disclosures for all employee benefits. The standard requires recognition of all changes in the net defined benefit liability (asset) when they occur, as follows: (i) service cost and net interest in profit or loss; and (ii) remeasurements in other comprehensive income. The Bank is currently assessing the impact of the amended standard on its financial statements.

**Other revised standards and interpretations:** The amendments to IFRS 1 “First-time adoption of IFRS”, relating to severe hyperinflation and eliminating references to fixed dates for certain exceptions and exemptions, will not have any impact on these financial statements. The amendment to IAS 12 “Income taxes”, which introduces a rebuttable presumption that an investment property carried at fair value is recovered entirely through sale, will not have any impact on these financial statements. IFRIC 20, Stripping Costs in the Production Phase of a Surface Mine, considers when and how to account for the benefits arising from the stripping activity in mining industry.

**Disclosures—Offsetting Financial Assets and Financial Liabilities - Amendments to IFRS 7 (issued in December 2011 and effective for annual periods beginning on or after 1 January 2013).** The amendment requires disclosures that will enable users of an entity’s financial statements to evaluate the

effect or potential effect of netting arrangements, including rights of set-off. The amendment will have an impact on disclosures but will have no effect on measurement and recognition of financial instruments.

**Offsetting Financial Assets and Financial Liabilities - Amendments to IAS 32 (issued in December 2011 and effective for annual periods beginning on or after 1 January 2014).** The amendment added application guidance to IAS 32 to address inconsistencies identified in applying some of the offsetting criteria. This includes clarifying the meaning of ‘currently has a legally enforceable right of set-off’ and that some gross settlement systems may be considered equivalent to net settlement.

Unless otherwise described above, the new standards and interpretations are not expected to affect significantly the Bank’s financial statements.

## **7 Cash and Cash Equivalents**

<i>In millions of Belarusian roubles</i>	<b>2011</b>	<b>2010</b>
Cash on hand	89,491	59,141
Correspondent accounts with the National Bank of Belarus	230,764	32,468
Receivable from the National Bank of Belarus under settlements for trading at Belarusian foreign currency and stock exchange	-	21,562
Correspondent accounts and overnight placements with other banks	295,751	91,861
<b>Total cash and cash equivalents</b>	<b>616,006</b>	<b>205,032</b>

The credit quality of cash and cash equivalents balances may be summarised based on ratings of international rating agencies as follows at 31 December 2011:

	<b>Correspondent accounts with the National Bank of Belarus</b>	<b>Receivable from the National Bank of Belarus under settlements for trading at Belarusian foreign currency and stock exchange</b>	<b>Correspondent accounts and overnight placements with other banks</b>	<b>Total</b>
<i>In millions of Belarusian roubles</i>				
<i>Neither past due nor impaired</i>				
- National Bank of Belarus	230,764	-	-	230,764
- A- to A+ rated	-	-	183,096	183,096
- BBB	-	-	2	2
- <BBB	-	-	87,335	87,335
- Unrated	-	-	25,318	25,318
<b>Total cash and cash equivalents, excluding cash on hand</b>	<b>230,764</b>	<b>-</b>	<b>295,751</b>	<b>526,515</b>

**CJSC “Alfa-Bank”**  
**Notes to the Financial Statements – 31 December 2011**

The credit quality of cash and cash equivalents balances may be summarised based ratings of international rating agencies as follows at 31 December 2010:

	Correspondent accounts with the National Bank of Belarus	Receivable from the National Bank of Belarus under settlements for trading at Belarusian foreign currency and stock exchange	Correspondent accounts and overnight placements with other banks	Total
<i>In millions of Belarusian roubles</i>				
<i>Neither past due nor impaired</i>				
- National Bank of Belarus	32,468	21,562	-	54,030
- AA- to AA+ rated	-	-	40,691	40,691
- A- to A+ rated	-	-	3,011	3,011
- BBB	-	-	6,024	6,024
- <BBB	-	-	41,897	41,897
- Unrated	-	-	238	238
<b>Total cash and cash equivalents, excluding cash on hand</b>	<b>32,468</b>	<b>21,562</b>	<b>91,861</b>	<b>145,891</b>

The credit ratings are based on Standard & Poor’s ratings where available, or Moody’s rating converted to the nearest equivalent on the Standard & Poor’s rating scale.

The financial effect of collateral is presented by disclosing impact of collateral and other credit enhancements on allowance impairment recognised at the end of the reporting period. Without holding collateral and other credit enhancements, the allowance for impairment for cash and cash equivalents would not change.

Investing and financing transactions that did not require the use of cash and cash equivalents, and were excluded from the statement of cash flows are as follows:

<i>In millions of Belarusian roubles</i>	2011	2010
<b>Non-cash financing activities</b>		
Issue of ordinary shares in the form of transfer from accumulated deficit	12,164	-
<b>Non-cash financing activities</b>	<b>12,164</b>	<b>-</b>

As at 31 December 2011 and 2010 cash and cash equivalents included balances in the amount BYR 500,983 million (95 %) and BYR 106,399 million (73%) placed with 8 banks (2010: 3 banks) respectively, which represents significant concentration.

Interest rate analysis of cash and cash equivalents is disclosed in Note 30. Information on related party balances is disclosed in Note 36.

## 8 Due from Other Banks

<i>In millions of Belarusian roubles</i>	2011	2010
Placements with other banks as collateral	6,122	8,021
<b>Total due from other banks</b>	<b>6,122</b>	<b>8,021</b>



**CJSC "Alfa-Bank"**  
**Notes to the Financial Statements – 31 December 2011**

Amounts due from other banks are not collateralised. Analysis by credit quality of amounts due from other banks outstanding at 31 December 2011 and 2010 is as follows:

<i>In millions of Belarusian roubles</i>	<b>2011</b>	<b>2010</b>
<i>Neither past due nor impaired</i>		
- Belarusian banks	6,122	4,593
- OECD banks	-	3,428
<b>Total due from other banks</b>	<b>6,122</b>	<b>8,021</b>

The primary factor that the Bank considers in determining whether a deposit is impaired is its overdue status. There were no overdue amounts due from other banks at 31 December 2011 and 2010. There was no allowance for impairment of due from other banks in 2011 and 2010.

At 31 December 2011 the Bank had balances with 1 counterparty bank (2010: 3 banks).

Refer to Note 34 for the estimated fair value of each class of amounts due from other banks. Interest rate analysis of due from other banks is disclosed in Note 30. Information on related party balances is disclosed in Note 36.

## **9 Loans and Advances to Customers**

<i>In millions of Belarusian roubles</i>	<b>2011</b>	<b>2010</b>
Corporate loans	1,046,536	764,436
Loans to small and medium enterprises (SME)	96,893	112,112
Finance lease receivables	3,667	5,244
Corporate bonds classified as loans and receivables	90,584	-
Loans to individuals	40,297	56,295
Less: Allowance for loan impairment	(80,317)	(35,074)
<b>Total loans and advances to customers</b>	<b>1,197,660</b>	<b>903,013</b>

<i>In millions of Belarusian Rubles</i>	<b>2011</b>	<b>2010</b>
Loans to individuals - car loans	19,291	33,854
Loans to individuals - mortgage loans	8,718	9,136
Loans to individuals - credit cards	6,892	6,986
Loans to individuals - consumer loans	5,396	6,319
Less: Allowance for loan impairment	(4,381)	(5,104)
<b>Total loans to individuals</b>	<b>35,916</b>	<b>51,191</b>

**CJSC “Alfa-Bank”**  
**Notes to the Financial Statements – 31 December 2011**

Movements in the allowance for loan impairment during 2011 are as follows:

	Corpo- rate loans	Loans to small and medium enterprises (SME)	Finance lease receivables	Corporate bonds classified as loans and receivables	Loans to individuals	Total
<i>In millions of Belarusian roubles</i>						
<b>Allowance for loan impairment at 1 January 2011</b>	<b>25,449</b>	<b>4,479</b>	<b>42</b>	<b>-</b>	<b>5,104</b>	<b>35,074</b>
(Recovery of)/provision for impairment during the year*	20,102	691	56	23,336	1,522	<b>45,707</b>
Amounts written off during the year as uncollectible	-	(282)	-	-	(1,401)	<b>(1,683)</b>
Currency translation differences	11,035	779	3	5,856	1,815	<b>19,488</b>
Monetary gain	(13,257)	(2,333)	(20)	-	(2,659)	<b>(18,269)</b>
<b>Allowance for loan impairment at 31 December 2011</b>	<b>43,329</b>	<b>3,334</b>	<b>81</b>	<b>29,192</b>	<b>4,381</b>	<b>80,317</b>

\*The provision for impairment during 2011 differs from the amount presented in profit or loss for the year due to BYR 2,851 million, recovery of amounts previously written off as uncollectible. The amount of the recovery was credited directly to the provision for impairment line in profit or loss for the year.

Movements in the allowance for loan impairment during 2010 are as:

	Corpo- rate loans	Loans to small and medium enterprises (SME)	Finance lease receivables	Corporate bonds classified as loans and receivables	Loans to individuals	Total
<i>In millions of Belarusian roubles</i>						
<b>Allowance for loan impairment at 1 January 2010</b>	<b>22,226</b>	<b>12,828</b>	<b>-</b>	<b>-</b>	<b>9,611</b>	<b>44,665</b>
(Recovery of)/provision for impairment during the year*	5,252	(7,122)	42	-	4,342	2,514
Amounts written off during the year as uncollectible	-	(58)	-	-	(7,975)	(8,033)
Monetary gain	(2,029)	(1,169)	-	-	(874)	(4,072)
<b>Allowance for loan impairment at 31 December 2010</b>	<b>25,449</b>	<b>4,479</b>	<b>42</b>	<b>-</b>	<b>5,104</b>	<b>35,074</b>

\*The provision for impairment during 2010 differs from the amount presented in profit or loss for the year due to BYR 7,208 million, recovery of amounts previously written off as uncollectible. The amount of the recovery was credited directly to the provision for impairment line in profit or loss for the year.

**CJSC “Alfa-Bank”**  
**Notes to the Financial Statements – 31 December 2011**

Economic sector risk concentrations within the customer loan portfolio are as follows:

<i>In millions of Belarusian Rubles</i>	2011		2010	
	Amount	%	Amount	%
Trade and commerce	486,073	38	339,560	36
Machinery and metal working industry	321,263	25	314,286	34
Chemical and petrochemical industry	165,011	13	161,234	17
Food industry	112,693	9	13,437	1
Individuals	40,297	3	56,295	7
Power generation industry	36,372	3	15,382	2
Construction and real estate	11,993	1	12,038	1
Timber industry	1,042	0	720	0
Railway transport	134	0	4,349	0
Finance and investment companies	387	0	12,437	1
Other	102,712	8	8,349	1
<b>Total loans and advances to customers (before impairment)</b>	<b>1,277,977</b>	<b>100</b>	<b>938,087</b>	<b>100</b>

At 31 December 2011 the loans and advances to customers included loans to LLC “Interservice”, RUE “Gomselmash”, OJSC “NPZ Mozur” and OJSC “BMZ” in the amount of BYR 75,343 million, BYR 71,356 million, BYR 70,370 million and BYR 63,598 million respectively, which comprised 6%, 6%, 6% and 5% of the Bank’s total loan portfolio. At 31 December 2010 the the loans and advances to customers included loans to OJSC “Naftan”, OJSC “Beltransgaz”, RUE “BMZ” and OJSC “Gomselmash” totalling BYR 62,117 million, BYR 58,557, million, BYR 47,386 million and BYR 45,421 million, respectively, which comprised 7%, 6%, 5% and 5% of the Bank’s loan portfolio.

As at 31 December 2011 the Bank granted loans to 18 customers (2010: 20 customers), amounting to BYR 758,816 million (2010: BYR 609,088 million), which individually exceeded 10% of the Bank’s equity and represented significant concentration.

Analysis by credit quality of loans outstanding at 31 December 2011 is as follows:

<i>In millions of Belarusian Rubles</i>	Corpo- rate loans	Loans to small and medium enterprises (SME)	Finance lease receivab- les	Corporate bonds classified as loans and receivables	Loans to indi- viduals	Total
<i>Neither past due nor impaired</i>						
- Rating I	136	6,219	252	-	-	6,607
- Rating II	54,139	11,606	1,572	-	-	67,317
- Rating III A	26,056	7,129	544	-	-	33,729
- Rating III B	14,405	12,482	1,299	-	-	28,186
- Rating IV	-	2,019	-	-	-	2,019
- Rating V	-	982	-	-	-	982
- Unrated	-	203	-	-	39,596	39,799
<b>Total neither past due nor individually impaired</b>	<b>94,736</b>	<b>40,640</b>	<b>3,667</b>	<b>-</b>	<b>39,596</b>	<b>178,639</b>
<i>Past due but not impaired</i>						
- less than 30 days overdue	-	84	-	-	628	712
- 30 to 90 days overdue	-	60	-	-	46	106
- 91 to 180 days overdue	-	-	-	-	27	27
<b>Total past due but not individually impaired</b>	<b>-</b>	<b>144</b>	<b>-</b>	<b>-</b>	<b>701</b>	<b>845</b>

**CJSC “Alfa-Bank”**  
**Notes to the Financial Statements – 31 December 2011**

	Corpo- rate loans	Loans to small and medium enterprises (SME)	Finance lease receivab- les	Corporate bonds classified as loans and receivables	Loans to indi- viduals	Total
<i>In millions of Belarusian Rubles</i>						
<i>Loans individually determined to be impaired (gross)</i>						
- current	951,800	56,109	-	66,670	-	1,074,579
- less than 30 days overdue	-	-	-	23,914	-	23,914
<b>Total individually impaired loans (gross)</b>	<b>951,800</b>	<b>56,109</b>	<b>-</b>	<b>90,584</b>	<b>-</b>	<b>1,098,493</b>
<b>Less allowance for impairment</b>	<b>(43,329)</b>	<b>(3,334)</b>	<b>(81)</b>	<b>(29,192)</b>	<b>(4,381)</b>	<b>(80,317)</b>
<b>Total loans and advances to customers</b>	<b>1,003,207</b>	<b>93,559</b>	<b>3,586</b>	<b>61,392</b>	<b>35,916</b>	<b>1,197,660</b>

Analysis by credit quality of loans outstanding at 31 December 2010 is as follows:

	Corpo- rate loans	Loans to small and medium enterprises (SME)	Finance lease receivables	Corporate bonds classified as loans and receivables	Loans to individua ls	Total
<i>In millions of Belarusian Rubles</i>						
<i>Neither past due nor impaired</i>						
- Rating I	-	13,315	-	-	-	13,315
- Rating II	90,760	7,921	-	-	-	98,681
- Rating III A	31,782	14,426	-	-	-	46,208
- Rating III B	37,600	9,097	-	-	-	46,697
- Rating IV	7,697	3,365	-	-	-	11,062
- Rating V	-	71	-	-	-	71
- Unrated	1,842	6,084	-	-	54,374	62,300
<b>Total neither past due nor individually impaired</b>	<b>169,681</b>	<b>54,279</b>	<b>-</b>	<b>-</b>	<b>54,374</b>	<b>278,334</b>
<i>Past due but not impaired</i>						
- less than 30 days overdue	-	35	-	-	117	152
- 30 to 90 days overdue	-	27	-	-	63	90
- 91 to 180 days overdue	-	81	-	-	134	215
- 181 to 360 days overdue	-	-	-	-	1,607	1,607
<b>Total past due but not individually impaired</b>	<b>-</b>	<b>143</b>	<b>-</b>	<b>-</b>	<b>1,921</b>	<b>2,064</b>
<i>Loans individually determined to be impaired (gross)</i>						
- current	594,755	57,690	5,244	-	-	657,689
<b>Total individually impaired loans (gross)</b>	<b>594,755</b>	<b>57,690</b>	<b>5,244</b>	<b>-</b>	<b>-</b>	<b>657,689</b>

**CJSC “Alfa-Bank”**  
**Notes to the Financial Statements – 31 December 2011**

	Corpo- rate loans	Loans to small and medium enterprises (SME)	Finance lease receivables	Corporate bonds classified as loans and receivables	Loans to individua ls	Total
<i>In millions of Belarusian Rubles</i>						
<b>Less allowance for impairment</b>	<b>(25,449)</b>	<b>(4,479)</b>	<b>(42)</b>	<b>-</b>	<b>(5,104)</b>	<b>(35,074)</b>
<b>Total loans and advances to customers</b>	<b>738,987</b>	<b>107,633</b>	<b>5,202</b>	<b>-</b>	<b>51,191</b>	<b>903,013</b>

The Bank applied the portfolio provisioning methodology prescribed by IAS 39, *Financial Instruments: Recognition and Measurement*, and created portfolio allowance for impairment losses that were incurred, but have not been specifically identified with any individual loan, by the end of the reporting period. The Bank’s policy is to classify each loan as ‘neither past due nor impaired’ until specific objective evidence of impairment of the loan is identified. The impairment allowance may exceed the total gross amount of individually impaired loans as a result of this policy and the portfolio impairment methodology.

The primary factors that the Bank considers in determining whether a loan is impaired are its overdue status and realisability of related collateral, if any. As a result, the Bank presents above an ageing analysis of loans that are individually determined to be impaired.

Past due, but not impaired, loans primarily include collateralised loans where the fair value of collateral covers the overdue interest and principal repayments plus loans collectively assessed for impairment. The amount reported as past due but not impaired is the whole balance of such loans, not only the individual instalments that are past due.

The financial effect of collateral is presented by disclosing impact of collateral and other credit enhancements on allowance for impairment recognised at the end of the reporting period. Without holding collateral and other credit enhancements, the allowance for impairment would be higher by the following amounts:

<i>In millions of Belarusian Rubles</i>	<b>31 December 2011</b>	<b>31 December 2010</b>
Corporate loans	39,988	48,527
Loans to small and medium enterprises (SME)	4,653	11,246
Finance lease receivables	-	271
Corporate bonds classified as loans and receivables	32,991	-

Finance lease payments receivable (gross investment in the leases) and their present values are as follows:

<i>In millions of Belarusian Rubles</i>	<b>2011</b>	<b>2010</b>
Less than one year	2,995	5,643
From one year to five years	2,496	125
Minimum lease payments	5,491	5,768
Less: unearned finance income	(1,824)	(524)
<b>Present value of lease payments receivable</b>	<b>3,667</b>	<b>5,244</b>

As at 31 December 2011 and 2010 the Bank had a loan to JSC “Naftan” in the amount of BYR 30,110 million and BYR 30,675 million respectively, that was issued from funds provided by the National Bank of Belarus. In accordance with the agreement with the National Bank of Belarus the Bank’s liabilities on the loan including interest repayment arise only after respective payments from JSC “Naftan”

**CJSC “Alfa-Bank”**  
**Notes to the Financial Statements – 31 December 2011**

are received. Accordingly, the assets and liabilities on this agreement were derecognised in these financial statements.

As at 31 December 2011 the Bank had syndicated loans granted to 4 borrowers. The loans were issued partly from the Bank’s funds and partly from the funds of N.V. “Amsterdam Trade Bank” as detailed in the table below:

<b>Borrower (legal entity registered in the Republic of Belarus)</b>	<b>Counterparty bank</b>	<b>Share of funds provided by counterparty bank, in fractions</b>	<b>Share of funds provided by CJSC “Alfa- Bank”, in fractions</b>	<b>Total loan balance as at 31 December 2011, BYR million</b>
OJSC “Naftan”	N. V. “Amsterdam Trade Bank”	599/600	1/600	525,532
OJSC “Mozyrski NPZ”	N. V. “Amsterdam Trade Bank”	499/500	1/500	461,713
OJSC “Beltransgaz”	N. V. “Amsterdam Trade Bank”	99/100	1/100	334,330
RUE “BMZ”	N. V. “Amsterdam Trade Bank”	129/130	1/130	108,669

As at 31 December 2010 the Bank had syndicated loans granted to 3 borrowers. The loans were issued partly from the Bank’s funds and partly from the funds of counterparty banks as detailed in the table below:

<b>Borrower (legal entity registered in the Republic of Belarus)</b>	<b>Counterparty bank</b>	<b>Share of funds provided by counterparty bank, in fractions</b>	<b>Share of funds provided by CJSC “Alfa- Bank”, in fractions</b>	<b>Total loan balance as at 31 December 2010, BYR million</b>
OJSC “Naftan”	N. V. “Amsterdam Trade Bank”	599/600	1/600	497,896
OJSC “Naftan”	OJSC “Alfa Bank” (Russia)”	34/35	1/35	250,673
OJSC “Beltransgaz”	N. V. “Amsterdam Trade Bank”	99/100	1/100	187,985
OJSC “Mozyrski NPZ”	N. V. “Amsterdam Trade Bank”	599/600	1/600	21,516

In accordance with the terms of agreements with the counterparty banks the Bank’s liability to repay the funds provided by counterparty banks including interest repayment arise only after respective payments from the borrowers are received. Thus, the Bank bears credit risk on the respective borrowers listed above to the extent of its share of claims under the loan agreements with such borrowers. The Bank has an obligation to remit any cash flows collected from the borrowers which are due to counterparty banks without material delay, whereas counterparty banks bear credit risk on the respective borrowers listed above to the extent of their share in the loans.

Taking into account these facts, the part of the total loan assets to the extent of the share of funds provided by counterparty banks are derecognised altogether with respective liabilities before these counterparty banks in the Bank’s financial statements.

N.V. “Amsterdam Trade Bank” and OJSC “Alfa Bank” (Russia) are related parties of the Bank.

Refer to Note 34 for the estimated fair value of each class of loans and advances to customers. Interest rate analysis of loans and advances to customers is disclosed in Note 30. Information on related party balances is disclosed in Note 36.

**10 Investment Securities Available for Sale**

<i>In millions of Belarusian Rubles</i>	<b>2011</b>	<b>2010</b>
Corporate bonds issued by Belarusian banks	69,393	86,025
Corporate bonds issued by Belarusian companies	-	119,159
Eurobonds issued by Belarusian bank	59,445	44,537
Eurobonds issued by Russian company	4,091	3,123
Governmental and municipal bonds and Eurobonds	37,010	76,291
Less allowance for impairment	-	(382)
<b>Total debt securities</b>	<b>169,939</b>	<b>328,753</b>
Corporate shares at cost	44	44
<b>Total investment securities available for sale</b>	<b>169,983</b>	<b>328,797</b>

Analysis by credit quality of debt securities outstanding at 31 December 2011 is as follows:

<i>In millions of Belarusian Rubles</i>	<b>Corporate bonds issued by Belarusian banks</b>	<b>Corporate bonds issued by Belarusian companies</b>	<b>Eurobonds issued by Belarusian bank</b>	<b>Eurobonds issued by Russian company</b>	<b>Governmental and municipal bonds and Eurobonds</b>	<b>Total</b>
<i>Neither past due nor impaired</i>						
- Belarus government	-	-	-	-	37,010	37,010
- Top 10 Belarusian banks	63,908	-	59,445	-	-	123,353
- Other Belarusian banks	5,485	-	-	-	-	5,485
- Russian company	-	-	-	4,091	-	4,091
<b>Total neither past due nor impaired</b>	<b>69,393</b>	<b>-</b>	<b>59,445</b>	<b>4,091</b>	<b>37,010</b>	<b>169,939</b>
<b>Total debt securities available for sale</b>	<b>69,393</b>	<b>-</b>	<b>59,445</b>	<b>4,091</b>	<b>37,010</b>	<b>169,939</b>

Analysis by credit quality of debt securities outstanding at 31 December 2010 is as follows:

<i>In millions of Belarusian Rubles</i>	<b>Corporate bonds issued by Belarusian banks</b>	<b>Corporate bonds issued by Belarusian companies</b>	<b>Eurobonds issued by Belarusian bank</b>	<b>Eurobonds issued by Russian company</b>	<b>Governmental and municipal bonds and Eurobonds</b>	<b>Total</b>
<i>Neither past due nor impaired</i>						
- Belarus government	-	-	-	-	76,291	76,291
- Top 10 Belarusian banks	75,554	-	44,537	-	-	120,091
- Other Belarusian banks	10,471	-	-	-	-	10,471
- Russian company	-	103,143	-	3,123	-	106,266
<b>Total neither past due nor impaired</b>	<b>86,025</b>	<b>103,143</b>	<b>44,537</b>	<b>3,123</b>	<b>76,291</b>	<b>313,119</b>

**CJSC “Alfa-Bank”**  
**Notes to the Financial Statements – 31 December 2011**

<i>In millions of Belarusian Rubles</i>	<b>Corporate bonds issued by Belarusian banks</b>	<b>Corporate bonds issued by Belarusian companies</b>	<b>Eurobonds issued by Belarusian bank</b>	<b>Eurobonds issued by Russian company</b>	<b>Governmen tal and municipal bonds and Eurobonds</b>	<b>Total</b>
<i>Debt securities individually determined to be impaired (gross)</i>						
- current	-	16,016	-	-	-	16,016
<b>Total individually impaired debt securities</b>	-	<b>16,016</b>	-	-	-	<b>16,016</b>
<b>Less allowance for impairment</b>	-	<b>(382)</b>	-	-	-	<b>(382)</b>
<b>Total debt securities available for sale</b>	<b>86,025</b>	<b>118,777</b>	<b>44,537</b>	<b>3,123</b>	<b>76,291</b>	<b>328,753</b>

Investment securities available for sale include equity securities of “Business Collector” LLC (Russia) with a carrying value of BYR 44 million (2010: BYR 44 million) which are not publicly traded. Due to the nature of the financial markets, it is not possible to obtain current market value for these investments. These investment securities are stated at cost.

Interest rate analysis of investment securities available for sale is disclosed in Note 30. Information on related party debt investment securities available for sale is disclosed in Note 36.



**CJSC "Alfa-Bank"**  
**Notes to the Financial Statements – 31 December 2011**

The Bank reclassified the following financial assets from the available-for-sale category during 2011:

<i>In millions of Belarusian Rubles</i>	<b>Amount reclassified</b>	<b>Cash flows expected to be recovered (at the date of reclassification)</b>	<b>Effective interest rate</b>
<i>Reclassified into loans and receivables</i>			
Corporate bonds issued by Belarusian companies	119,159	119,159	11
<b>Total</b>	<b>119,159</b>	<b>119,159</b>	<b>11</b>

The carrying amounts and fair values of financial assets that have been reclassified from investment securities available for sale in 2011, and which were not yet sold or otherwise derecognised, were as follows:

<i>In millions of Belarusian Rubles</i>	<b>31 December 2011</b>	
	<b>Carrying value</b>	<b>Fair value</b>
<i>Loans and receivables</i>		
Corporate bonds issued by Belarusian companies	30,567	30,567
<b>Total</b>	<b>30,567</b>	<b>30,567</b>

There was no fair value gain or loss on these financial assets recognised in other comprehensive income up to the date of reclassification. There would be no fair value gain or loss that would have been recognised in other comprehensive income if the assets had not been reclassified.

The fair value gain or loss on these financial assets recognised in profit or loss up to the date of reclassification, income or loss recognised in profit or loss after reclassification, and fair value gain or loss that would have been recognised in profit or loss if the assets had not been reclassified, were as follows:

<i>In millions of Belarusian Rubles</i>	<b>The fair value gain/(loss) in profit or loss up to the date of reclassification (in 2011)*</b>	<b>Income/(loss) recognised in profit or loss after reclassification*</b>	<b>Gain/(loss) that would have been recognised in profit or loss if the assets had not been reclassified</b>
		<b>2011</b>	<b>2011</b>
Corporate bonds issued by Belarusian companies	-	(25,191)	(25,191)
<b>Total</b>	<b>-</b>	<b>(25,191)</b>	<b>(25,191)</b>

\* Income or loss recognised in profit or loss for the year comprises interest income, foreign exchange gains less losses and impairment losses.

**CJSC “Alfa-Bank”**  
**Notes to the Financial Statements – 31 December 2011**

**11 Premises, Equipment and Intangible Assets**

	Note	Premises	Office and computer equipment	Construction in progress	Total premises and equipment	Intangible assets	Total
<i>In millions of Belarusian Rubles</i>							
Cost at 1 January 2010		36,156	43,224	8,923	88,303	12,237	<b>100,540</b>
Accumulated depreciation		(3,040)	(22,792)	-	(25,832)	(6,902)	<b>(32,734)</b>
<b>Carrying amount at 1 January 2010</b>		<b>33,116</b>	<b>20,432</b>	<b>8,923</b>	<b>62,471</b>	<b>5,335</b>	<b>67,806</b>
Additions		-	-	16,304	16,304	5,264	<b>21,568</b>
Transfers		388	18,198	(19,470)	(884)	884	-
Disposals		(3,701)	(552)	(79)	(4,332)	(17)	<b>(4,349)</b>
Depreciation charge	26	(590)	(5,174)	-	(5,764)	(1,172)	<b>(6,936)</b>
<b>Carrying amount at 31 December 2010</b>		<b>29,213</b>	<b>32,904</b>	<b>5,678</b>	<b>67,795</b>	<b>10,294</b>	<b>78,089</b>
Cost at 31 December 2010		32,089	59,962	5,678	97,729	16,999	<b>114,728</b>
Accumulated depreciation		(2,876)	(27,058)	-	(29,934)	(6,705)	<b>(36,639)</b>
<b>Carrying amount at 31 December 2010</b>		<b>29,213</b>	<b>32,904</b>	<b>5,678</b>	<b>67,795</b>	<b>10,294</b>	<b>78,089</b>
Additions		-	-	5,287	5,287	7,394	<b>12,681</b>
Transfers		3,715	5,114	(8,829)	-	-	-
Disposals		-	(60)	-	(60)	(1)	<b>(61)</b>
Depreciation charge	26	(524)	(6,834)	-	(7,358)	(1,864)	<b>(9,222)</b>
<b>Carrying amount at 31 December 2011</b>		<b>32,404</b>	<b>31,124</b>	<b>2,136</b>	<b>65,664</b>	<b>15,823</b>	<b>81,487</b>
Cost at 31 December 2011		35,804	62,995	2,136	100,935	23,699	<b>124,634</b>
Accumulated depreciation		(3,400)	(31,871)	-	(35,271)	(7,876)	<b>(43,147)</b>
<b>Carrying amount at 31 December 2011</b>		<b>32,404</b>	<b>31,124</b>	<b>2,136</b>	<b>65,664</b>	<b>15,823</b>	<b>81,487</b>

Construction in progress consists mainly of construction and refurbishment of branch premises and equipment. Upon completion, assets are transferred to premises and equipment.

**CJSC "Alfa-Bank"**  
**Notes to the Financial Statements – 31 December 2011**

**12 Other Financial Assets**

<i>In millions of Belarusian Rubles</i>	<b>2011</b>	<b>2010</b>
Settlements on conversion and other banking operations	84,457	2,558
Accrued commission and other income	16,776	8,363
Other financial debtors	328	643
Less: Allowance for impairment	(6,504)	(5,261)
<b>Total other financial assets</b>	<b>95,057</b>	<b>6,303</b>

Movements in the allowance for impairment of other financial assets during 2011 and 2010 are as follows:

<i>In millions of Belarusian Rubles</i>	<b>2011</b>	<b>2010</b>
<b>Allowance for impairment at 1 January</b>	<b>5,261</b>	<b>488</b>
Provision for impairment during the year	439	4,816
Currency translation differences	3,544	-
Monetary gain	(2,740)	(43)
<b>Allowance for impairment at 31 December</b>	<b>6,504</b>	<b>5,261</b>

Analysis by credit quality of other financial assets outstanding at 31 December 2011 is as follows:

<i>In millions of Belarusian Rubles</i>	<b>Settlements on conversion and other banking operations</b>	<b>Accrued commission and other income</b>	<b>Other financial debtors</b>	<b>Total</b>
<i>Neither past due nor impaired</i>				
Neither past due nor impaired with credit history	84,457	9,489	280	94,226
<b>Total neither past due nor impaired</b>	<b>84,457</b>	<b>9,489</b>	<b>280</b>	<b>94,226</b>
<i>Past due but not impaired</i>				
- over 360 days overdue	-	114	48	162
<b>Total past due but not impaired</b>	<b>-</b>	<b>114</b>	<b>48</b>	<b>162</b>
<i>Receivables individually determined to be impaired (gross)</i>				
- less than 30 days overdue	-	7	-	7
- 31 to 90 days overdue	-	58	-	58
- 91 to 180 days overdue	-	73	-	73
- 181 to 360 days overdue	-	22	-	22
- over 360 days overdue	-	7,013	-	7,013
<b>Total individually impaired (gross)</b>	<b>-</b>	<b>7,173</b>	<b>-</b>	<b>7,173</b>
<b>Less allowance for impairment</b>	<b>-</b>	<b>(6,456)</b>	<b>(48)</b>	<b>(6,504)</b>
<b>Total other financial receivables</b>	<b>84,457</b>	<b>10,320</b>	<b>280</b>	<b>95,057</b>

**CJSC “Alfa-Bank”**  
**Notes to the Financial Statements – 31 December 2011**

Analysis by credit quality of other financial assets outstanding at 31 December 2010 is as follows:

<i>In millions of Belarusian Rubles</i>	<b>Settlements on conversion and other banking operations</b>	<b>Accrued commission and other income</b>	<b>Other financial debtors</b>	<b>Total</b>
<i>Neither past due nor impaired</i>				
Neither past due nor impaired with credit history	2,558	2,552	505	5,615
<b>Total neither past due nor impaired</b>	<b>2,558</b>	<b>2,552</b>	<b>505</b>	<b>5,615</b>
<i>Past due but not impaired</i>				
- over 360 days overdue	-	118	138	256
<b>Total past due but not impaired</b>	<b>-</b>	<b>118</b>	<b>138</b>	<b>256</b>
<i>Receivables individually determined to be impaired (gross)</i>				
- 31 to 90 days overdue	-	61	-	61
- over 360 days overdue	-	5,632	-	5,632
<b>Total individually impaired (gross)</b>	<b>-</b>	<b>5,693</b>	<b>-</b>	<b>5,693</b>
<b>Less allowance for impairment</b>	<b>-</b>	<b>(5,123)</b>	<b>(138)</b>	<b>(5,261)</b>
<b>Total other financial receivables</b>	<b>2,558</b>	<b>3,240</b>	<b>505</b>	<b>6,303</b>

The primary factors that the Bank considers in determining whether a receivable is impaired are its overdue status and realisability of related collateral, if any. As a result, the Bank presents above an ageing analysis of receivables that are individually determined to be impaired.

Refer to Note 34 for the disclosure of the fair value of each class of other financial assets. Information on related party balances is disclosed in Note 36.

### **13 Other Assets**

<i>In millions of Belarusian Rubles</i>	<b>2011</b>	<b>2010</b>
Reposessed collateral	3,341	9,084
Prepayments	2,126	1,417
Taxes prepaid other than income taxes	1,165	4,973
Prepaid expenses	721	1,101
Other	7	5
<b>Total other assets</b>	<b>7,360</b>	<b>16,580</b>

Reposessed collateral represents real estate assets acquired by the Bank in settlement of overdue loans. The Bank expects to dispose of the assets in the foreseeable future. The assets do not meet the definition of non-current assets held for sale, and are classified as inventories in accordance with IAS 2, *Inventories*. The assets were initially recognised at fair value when acquired.

All of the above assets are expected to be recovered less than twelve months after the year-end. Information on related party balances is disclosed in Note 36.

#### 14 Due to Other Banks

<i>In millions of Belarusian Rubles</i>	<b>2011</b>	<b>2010</b>
Short-term placements of other banks	79,572	380,388
Long-term placements of other banks	32,144	3,913
Correspondent accounts and overnight placements of other banks	1,892	916
<b>Total due to other banks</b>	<b>113,608</b>	<b>385,217</b>

Syndicated loans attracted from N.V. “Amsterdam Trade Bank” and OJSC “Alfa Bank” (Russia) in the amount of BYR 1,424,184 million (2010: BYR 947,947 million) are derecognised altogether with the share of financing of these banks in respective loans and advances to customers as described in Note 9.

As at 31 December 2011 and 2010 amounts due to banks included BYR 110,940 million (98%) and BYR 356,046 million (92%), respectively, due to three banks, which represents significant concentration.

Refer to Note 34 for the disclosure of the fair value of each class of amounts due to other banks. Interest rate analysis of due to other banks is disclosed in Note 30. Information on related party balances is disclosed in Note 36.

#### 15 Customer Accounts

<i>In millions of Belarusian Rubles</i>	<b>2011</b>	<b>2010</b>
<b>Legal entities and organisations</b>		
- Current/settlement accounts	527,688	116,195
- Term deposits	427,412	240,202
<b>Individuals</b>		
- Current/demand accounts	359,329	217,030
- Term deposits	247,701	202,014
<b>Total customer accounts</b>	<b>1,562,130</b>	<b>775,441</b>

Economic sector concentrations within customer accounts are as follows:

<i>In millions of Belarusian Rubles</i>	<b>2011</b>	<b>2010</b>
Individuals	607,030	419,044
Trade and commerce	307,247	65,551
Mass media and telecommunication	163,743	8,808
Manufacturing	160,594	45,108
Energy and oil and gas	95,796	77,288
State and public organisations	62,785	40,826
Construction and real estate	39,520	29,287
Finance and investment companies	14,435	1,344
Transport	9,703	3,331
Food industry	3,344	9,930
Science	2,586	1,374
Other	95,347	73,550
<b>Total customer accounts</b>	<b>1,562,130</b>	<b>775,441</b>

**CJSC “Alfa-Bank”**  
**Notes to the Financial Statements – 31 December 2011**

At 31 December 2011, included in customer accounts are deposits of BYR 38,139 million (2010: BYR 20,625 million) held as collateral for irrevocable commitments under import letters of credit. Refer to Note 32.

As at 31 December 2011 and 2010 customer accounts amounting to BYR 145,938 million (9%), and BYR 62,393 million (8%), respectively, were due to one customer – CJSC “Best” and OJSC “Naftan”, respectively, which represented significant concentration.

Refer to Note 34 for the disclosure of the fair value of each class of customer accounts. Interest rate analysis of customer accounts is disclosed in Note 30. Information on related party balances is disclosed in Note 36.

**16 Debt Securities in Issue**

<i>In millions of Belarusian Rubles</i>	<b>Nominal % rate</b>	<b>2011</b>	<b>Nominal % rate</b>	<b>2010</b>
Denominated in BYR with floating rate	47.5%	31,130	13%	33,112
Denominated in EUR with fixed rate	6.5%	74,716	-	-
Denominated in USD with fixed rate	7.5%	84,170	7.5-9%	126,878
<b>Total debt securities in issue</b>		<b>190,016</b>		<b>159,990</b>

At 31 December 2011, the Bank had debt securities in issue held by 3 counterparties (2010: 2 counterparties) amounting to BYR 180,485 million (2010: BYR 152,515 million), which individually exceeded 10% of the Bank’s equity and represents significant concentration. The aggregate amount of these balances was 95% (2010: 95%) of total debt securities in issue.

Refer to Note 34 for the disclosure of the fair value of each class of debt securities in issue. Interest rate analyses of debt securities in issue are disclosed in Note 30. Information on debt securities in issue held by related parties is disclosed in Note 36.

**17 Other Financial Liabilities**

Other financial liabilities comprise the following:

<i>In millions of Belarusian Rubles</i>	<b>2011</b>	<b>2010</b>
Settlements on conversion and other banking operations	81,336	-
Provision for credit related commitments	14,465	2,706
Other financial liabilities	1,847	1,204
<b>Total other financial liabilities</b>	<b>97,648</b>	<b>3,910</b>

Provision for credit related commitments represents specific provisions created for losses incurred on financial guarantees and letters of credit to extend credit to borrowers whose financial conditions deteriorated. Movements in the provision for impairment of credit related commitments are presented in Note 32.

Refer to Note 34 for disclosure of the fair value of each class of other financial liabilities.

## 18 Other Liabilities

Other liabilities comprise the following:

<i>In millions of Belarusian Rubles</i>	2011	2010
Salaries and unused vacation expense accrued	3,521	1,934
Amounts payable to deposits guarantee fund	1,821	1,256
Taxes payable other than income tax	627	490
Other	2	4
<b>Total other liabilities</b>	<b>5,971</b>	<b>3,684</b>

All of the above liabilities are expected to be settled less than twelve months after the year-end.

## 19 Subordinated Debt

<i>In millions of Belarusian Rubles</i>	Currency	Maturity Date	Fixes interest rate	2011	2010
ABH Belarus Limited	USD	29 July 2017	6.40%	25,050	18,781
ABH Belarus Limited	EUR	14 September 2016	8.03%	21,600	-
ABH Belarus Limited	USD	22 November 2018	5.00%	16,700	-
ABH Belarus Limited	EUR	2 February 2016	7.59%	-	37,304
ABH Belarus Limited	EUR	14 September 2016	7.40%	-	16,579
ABH Belarus Limited	USD	30 July 2018	5.00%	-	-
CJSC "MTBank"	USD	16 March 2011	7.00%	-	1,878
CJSC "MTBank"	EUR	16 March 2011	6.00%	-	828
<b>Total subordinated debt</b>				<b>63,350</b>	<b>75,370</b>

Subordinated debt ranks after all other creditors in the case of liquidation.

Refer to Note 34 for the disclosure of the fair value of subordinated debt. Interest rate analysis of subordinated debt is disclosed in Note 30. Information on related party balances is disclosed in Note 36.

## 20 Share Capital

<i>In millions of Belarusian Rubles except for number of shares</i>	Number of outstanding shares	Ordinary shares	Hyperinflation adjustment	Total share capital
<b>At 1 January 2010 and at 31 December 2010</b>	81,880,232	40,940	194,343	235,283
New shares issued	179,387,387	89,694	20,323	110,017
Transfer from accumulated deficit to share capital	22,000,000	11,000	1,164	12,164
<b>At 31 December 2011</b>	<b>283,267,619</b>	<b>141,634</b>	<b>215,830</b>	<b>357,464</b>

The total authorised number of ordinary shares is 283,267,619 shares (2010: 81,880,232 shares), with a par value of BYR 500 per share (2010: BYR 500 per share). All issued ordinary shares are fully paid. Each ordinary share carries one vote.

In accordance with Belarusian legislation, the Bank distributes profits as dividends or transfers them to reserves on the basis of financial statements prepared in accordance with Belarusian Accounting Rules. The Bank's reserves under Belarusian Accounting Rules at 31 December 2011 amount to BYR 73,779 million (2010: BYR 27,575 million).

**CJSC “Alfa-Bank”**  
**Notes to the Financial Statements – 31 December 2011**

In 2011 the Bank’s shareholders made a decision to increase the Bank’s share capital by the transfer of part of retained earnings under Belarusian Accounting Rules in the amount of BYR 11,000 million (BYR 12,164 million if restated to year-end purchasing power under IFRS).

**21 Other Comprehensive Income Recognised in Each Component of Equity**

An analysis of other comprehensive income by item for each component of equity is as follows:

<i>In millions of Belarusian Rubles</i>	<b>Revaluation reserve for available-for-sale securities</b>
<b>Year ended 31 December 2010</b>	
Available-for-sale investments:	
- Gains less losses arising during the year	4,286
- Gains less losses recycled to profit or loss upon disposal or impairment	(3,174)
<b>Total other comprehensive income</b>	<b>1,112</b>
<b>Year ended 31 December 2011</b>	
Available-for-sale investments:	
- Gains less losses arising during the year	15,403
- Gains less losses recycled to profit or loss upon disposal or impairment	(17,379)
<b>Total other comprehensive income</b>	<b>(1,976)</b>

**22 Interest Income and Expense**

<i>In millions of Belarusian Rubles</i>	<b>2011</b>	<b>2010</b>
<b>Interest income</b>		
Loans and advances to customers	158,353	78,084
Debt investment securities available for sale	22,042	22,816
Due from other banks	15,020	2,162
Reverse repurchase with debt securities available for sale	1,123	1,085
Cash and cash equivalents	860	430
Other	370	328
<b>Total interest income</b>	<b>197,768</b>	<b>104,905</b>
<b>Interest expense</b>		
Term deposits of legal entities	41,412	19,945
Due to other banks	31,296	6,721
Current/settlement accounts	25,120	23,449
Term deposits of individuals	17,953	13,939
Debt securities in issue	15,785	7,272
Subordinated debt	4,357	4,966
Other	75	-
<b>Total interest expense</b>	<b>135,998</b>	<b>76,292</b>
<b>Net interest income</b>	<b>61,770</b>	<b>28,613</b>



**23 Fee and Commission Income and Expense**

<i>In millions of Belarusian Rubles</i>	<b>2011</b>	<b>2010</b>
<b>Fee and commission income</b>		
Cash and foreign currency exchange transactions	38,439	16,890
Settlement transactions	23,860	16,976
Organisation and administration of syndications	16,219	11,723
Documentary operations	4,841	2,064
Transactions with securities	749	522
Other	23	-
<b>Total fee and commission income</b>	<b>84,131</b>	<b>48,175</b>
<b>Fee and commission expense</b>		
Cash and foreign currency exchange transactions	24,209	3,427
Settlement transactions	2,026	975
Documentary operations	1,591	332
Transactions with securities	113	90
Other	1,759	115
<b>Total fee and commission expense</b>	<b>29,698</b>	<b>4,939</b>
<b>Net fee and commission income</b>	<b>54,433</b>	<b>43,236</b>

**24 Loss on Monetary Position and Effect of Hyperinflation Adjustments**

<i>In millions of Belarusian Rubles</i>	<b>2011</b>	<b>2010</b>
Monetary loss on opening monetary position	32,401	6,331
Monetary loss on contributions to share capital	20,323	-
Loss from change in monetary position due to income and expenses	28,304	1,580
Monetary gain on dividends	(6,087)	-
Monetary gain on additions of property, equipment and intangible assets	(1,472)	(3,166)
<b>Total loss on monetary position</b>	<b>73,469</b>	<b>4,745</b>

The effect of restatement in accordance with IAS 29 “Financial Reporting in Hyperinflationary Economies” on the Bank’s assets, liabilities, equity as at 31 December 2011 and its net income (loss) for the year then ended is presented in the following table:

<i>In millions of Belarusian Rubles</i>	<b>Assets</b>	<b>Liabilities</b>	<b>Equity</b>	<b>Net income (loss)</b>
Before application of IAS 29	2,198,519	2,036,732	161,787	<b>20,398</b>
Hyperinflation adjustments for premises, equipment and intangible assets	45,109	-	45,109	(4,215)
Loss on open monetary position	-	-	-	(32,202)
Hyperinflation effect for contributions to share capital	-	-	-	(20,323)
Hyperinflation effect for dividends	-	-	-	6,087
Deferred tax on hyperinflation adjustments	(8,716)	-	(8,716)	(8,716)
Other hyperinflation adjustments	3,320	6	3,314	(3,821)
<b>Reported in financial statements (after restatement in accordance with IAS 29)</b>	<b>2,238,232</b>	<b>2,036,738</b>	<b>201,494</b>	<b>(42,792)</b>

## 25 Other Operating Income

<i>In millions of Belarusian Rubles</i>	<b>2011</b>	<b>2010</b>
Fines and penalties	1,532	6,680
Gain on disposal of repossessed collateral	-	2,900
Gain on disposal of premises and equipment	7	799
Other income	183	4,419
<b>Total other operating income</b>	<b>1,722</b>	<b>14,798</b>

## 26 Administrative and Other Operating Expenses

<i>In millions of Belarusian Rubles</i>	<b>2011</b>	<b>2010</b>
Staff costs	47,329	46,178
Rent expenses	12,786	11,487
Statutory social security	12,530	13,021
Depreciation and Amortisation	9,222	6,936
Contributions to deposits protection fund	5,228	5,079
Loss on disposal of other assets	5,005	-
Computer and telecommunications expenses	4,843	4,228
Advertising and marketing	3,312	3,278
Repairs and maintenance	2,600	2,090
Consulting and professional services	1,949	1,726
Security expenses	1,784	2,108
Administrative expenses - Utilities	1,652	1,110
Transport expenses	1,114	1,386
Taxes other than income tax	1,013	1,260
Administrative expenses - Materials and Supplies	146	837
Other	6,230	9,750
<b>Total administrative and other operating expenses</b>	<b>116,743</b>	<b>110,474</b>

## 27 Income Taxes

### (a) Components of income tax expense

Income tax expense recorded in profit or loss for the year comprises the following:

<i>In millions of Belarusian Rubles</i>	<b>2011</b>	<b>2010</b>
Current tax	15,718	-
Deferred tax	(4,000)	2,333
<b>Income tax expense for the year</b>	<b>11,718</b>	<b>2,333</b>

**CJSC “Alfa-Bank”**  
**Notes to the Financial Statements – 31 December 2011**

**(b) Reconciliation between the tax expense and profit or loss multiplied by applicable tax rate**

The income tax rate applicable to the Bank’s 2011 income is 24% (2010: 26.28%). Reconciliation between the expected and the actual taxation charge is provided below.

<i>In millions of Belarusian Rubles</i>	<b>2011</b>	<b>2010</b>
<b>Profit/(loss) before tax</b>	<b>(31,074)</b>	<b>11,059</b>
Theoretical tax charge (credit) at statutory rate (2011: 24%; 2010: 26.28%)	(7,458)	2,906
Tax effect of items which are not deductible or assessable for taxation purposes:		
- Income on domestic securities which is exempt from taxation	(5,730)	(6,054)
- Non-deductible expenses	866	1,555
Capital investment allowance	(1,241)	-
Effect of changes in income tax rate	4,045	1,223
Reversal of statutory revaluation	(7,518)	(3,504)
Change in unrecognised deferred tax asset	(3,929)	1,635
IAS 29 – monetary loss on share capital contributions and dividends	3,417	-
IAS 29 - loss on tax base of assets and liabilities	25,638	4,572
IAS 29 - restatement of current income tax	3,628	-
<b>Income tax expense/(credit) for the year</b>	<b>11,718</b>	<b>2,333</b>

According to changes in Tax Code of the Republic of Belarus, the income tax rate applicable to Bank’s activity amounts to 26.28% in 2009 and 2010 years, 24% in 2011 year and 18% starting from 1 January 2012. The impact of the change in tax rate presented above represents the effect of applying the reduced tax rates to deferred tax balances at 31 December 2011 and 2010.

**(c) Deferred taxes analysed by type of temporary difference**

Differences between IFRS and statutory taxation regulations in the Republic of Belarus give rise to temporary differences between the carrying amount of assets and liabilities for financial reporting purposes and their tax bases. The tax effect of the movements in these temporary differences is detailed below, and is recorded at the rate of 18% (2010: 24%).

<i>In millions of Belarusian Rubles</i>	<b>1 January 2010</b>	<b>Credited/ (charged) to profit or loss</b>	<b>31 Dec 2010</b>	<b>Credited/ (charged) to profit or loss</b>	<b>31 Dec 2011</b>
<b>Tax effect of deductible/(taxable) temporary differences</b>					
Premises and equipment due to statutory revaluation and different useful lives	7,865	(1,071)	6,794	(5,535)	1,259
Allowance for impairment of financial assets	9,109	(2,356)	6,753	3,298	10,051
Fair value of derivatives	(21)	(2,008)	(2,029)	2,687	658
Accruals	(3,659)	4,984	1,325	(377)	948
Other	261	(247)	14	(2)	12
<b>Net deferred tax asset/(liability)</b>	<b>13,555</b>	<b>(698)</b>	<b>12,857</b>	<b>71</b>	<b>12,928</b>
Less unrecognised deferred tax asset	(11,222)	(1,635)	(12,857)	3,929	(8,928)
<b>Net deferred tax asset/(liability)</b>	<b>2,333</b>	<b>(2,333)</b>	<b>-</b>	<b>4,000</b>	<b>4,000</b>

The Bank has unrecognised potential deferred tax assets in respect of deductible temporary differences of BYR 8,928 million (2010: BYR 12,857 million).

There are no tax loss carry forward provisions in Belarus legislation effective in 2011 and 2010.

## **28 Dividends**

<i>In millions of Belarusian Rubles</i>	<u>2011</u>	<u>2010</u>
	<b>Ordinary</b>	<b>Ordinary</b>
<b>Dividends payable at 1 January</b>	-	-
Dividends declared during the year	15,324	-
Dividends paid during the year	(15,324)	-
<hr/>		
<b>Dividends payable at 31 December</b>	-	-

All dividends are declared in Belarusian roubles and paid either in US dollars or in Belarusian roubles.

## **29 Segment Analysis**

Operating segments are components that engage in business activities that may earn revenues or incur expenses, whose operating results are regularly reviewed by the chief operating decision maker (CODM), and for which discrete financial information is available. The CODM is the person - or group of persons - who allocates resources and assesses the performance for the entity. The functions of the CODM are performed by the Financial Committee of the Bank.

### ***(a) Description of products and services from which each reportable segment derives its revenue***

The Bank is organised on the basis of four main business segments:

- Retail banking – representing private banking services, private customer current accounts, savings, deposits, investment savings products, custody, credit and debit cards, consumer loans and mortgages;
- Corporate banking – representing direct debit facilities, current accounts, deposits, overdrafts, loan and other credit facilities, foreign currency and derivative products;
- Treasury – representing corresponding accounts, deposits, loans and derivative products with other banks;
- Investment banking – representing transactions with securities, structured financing.

### ***(b) Factors that management used to identify the reportable segments***

The Banks’s segments are strategic business units that focus on different customers. They are managed separately because each business unit requires different marketing strategies and service level and are based on different business and decision-making processes.

### ***(c) Measurement of operating segment profit or loss, assets and liabilities***

The CODM reviews financial information prepared based on Belarusian accounting standards adjusted to meet the requirements of internal reporting. Such financial information differs in certain aspects from International Financial Reporting Standards:

- (i) Financial information is not restated in accordance with IAS 29 “Financial Reporting in Hyperinflationary Economies”;

**CJSC "Alfa-Bank"**  
**Notes to the Financial Statements – 31 December 2011**

- (ii) Allowance for loan impairment is recognised based on Belarusian legislation and availability of information, rather than based on the incurred loss model prescribed in IAS 39;
- (iii) the fair value changes in available for sale securities are reported within the segments' profits or losses rather than in other comprehensive income;
- (iv) income taxes are not allocated to segments;
- (v) commission income relating to lending is recognised immediately rather than deferred using the effective interest method.

The CODM evaluates performance of each segment based on profit before tax.

The Bank does not use transfer pricing for allocation of funds among segments.

**(d) Information about reportable segment profit or loss, assets and liabilities**

Segment information for the reportable segments for the year ended 31 December 2011 is set out below:

<i>In millions of Belarusian Rubles</i>	<b>Retail banking</b>	<b>Corporate banking</b>	<b>Treasury</b>	<b>Investment banking</b>	<b>Unallocated</b>	<b>Total</b>
<i>External revenues:</i>						
- Interest income	5,186	180,646	22,934	27,415	-	236,181
- Fee and commission income	11,427	47,041	36	622	-	59,126
- Other operating income	2,241	736	-	4	2,389	5,370
<b>Total revenues</b>	<b>18,854</b>	<b>228,423</b>	<b>22,970</b>	<b>28,041</b>	<b>2,389</b>	<b>300,677</b>
Interest expense	(25,099)	(121,916)	(33,553)	(12,437)	(12)	(193,017)
Allowance for impairment of loans to customers, amounts due from other banks, investment securities available for sale and credit commitments	(881)	(7,230)	195	(24,327)	-	(32,243)
Fee and commission expense	(2,773)	(12,289)	(2,948)	(83)	-	(18,093)
Gains less losses from trading in foreign currencies and translation gains less losses	189	3,292	-	-	20,300	23,781
Gains less losses from financial derivatives	-	-	(1,025)	-	-	(1,025)
Gains less losses from disposals of investment securities available for sale	-	-	-	71,066	-	71,066
Administrative and other operating expenses	(10,400)	(4,620)	(958)	(2,307)	(58,804)	(77,089)
Income tax expense	-	-	-	-	(13,300)	(13,300)
<b>Segment result</b>	<b>(20,110)</b>	<b>85,660</b>	<b>(15,319)</b>	<b>59,953</b>	<b>(49,427)</b>	<b>60,757</b>
<b>Segment assets</b>	<b>46,288</b>	<b>2,609,457</b>	<b>620,253</b>	<b>229,916</b>	<b>173,818</b>	<b>3,679,732</b>
<b>Segment liabilities</b>	<b>610,638</b>	<b>1,023,951</b>	<b>1,609,963</b>	<b>190,016</b>	<b>7,734</b>	<b>3,442,302</b>

**CJSC "Alfa-Bank"**  
**Notes to the Financial Statements – 31 December 2011**

Segment information for the reportable segments for the year ended 31 December 2010 is set out below:

<i>In millions of Belarusian Rubles</i>	<b>Retail banking</b>	<b>Corporate banking</b>	<b>Treasury</b>	<b>Investment banking</b>	<b>Unallocated</b>	<b>Total</b>
<i>External revenues:</i>						
- Interest income	5,945	69,090	1,943	11,559	-	88,537
- Fee and commission income	4,764	17,085	44	287	-	22,180
- Other operating income	6,144	347	-	-	4,809	11,300
<b>Total revenues</b>	<b>16,853</b>	<b>86,522</b>	<b>1,987</b>	<b>11,846</b>	<b>4,809</b>	<b>122,017</b>
Interest expense	(15,913)	(45,470)	(5,422)	(3,158)	-	(69,963)
Allowance for impairment of loans to customers, amounts due from other banks, investment securities available for sale and credit commitments	(3,145)	365	(213)	(778)	108	(3,663)
Fee and commission expense	(1,240)	(337)	(752)	(41)	-	(2,370)
Gains less losses from trading in foreign currencies and translation gains less losses	(1)	-	-	-	14,621	14,620
Gains less losses from financial derivatives	-	-	(584)	-	-	(584)
Gains less losses from disposals of investment securities available for sale	-	-	-	1,090	-	1,090
Administrative and other operating expenses	(3,115)	-	-	-	(50,040)	(53,155)
Income tax expense	-	-	-	-	-	-
<b>Segment result</b>	<b>(6,561)</b>	<b>41,080</b>	<b>(4,984)</b>	<b>8,959</b>	<b>(30,502)</b>	<b>7,992</b>
<b>Segment assets</b>	<b>28,363</b>	<b>902,415</b>	<b>195,071</b>	<b>156,203</b>	<b>86,351</b>	<b>1,368,403</b>
<b>Segment liabilities</b>	<b>201,496</b>	<b>222,041</b>	<b>776,283</b>	<b>76,671</b>	<b>968</b>	<b>1,277,459</b>

**(e) Reconciliation of reportable segment revenues, profit or loss, assets and liabilities**

<i>In millions of Belarusian Rubles</i>	<b>2011</b>	<b>2010</b>
<b>Total revenues for reportable segments</b>	<b>300,677</b>	<b>122,017</b>
(a) hyperinflation adjustments in accordance with IAS 29	76,332	90,278
(b) derecognition of syndicated loans where the Bank doesn't bear credit risk	(78,401)	(32,111)
(c) elimination of deposits with the National Bank of Belarus and recognition of derivative	(10,084)	(654)
(d) other IFRS adjustments	(4,903)	(11,652)
<b>Total revenues</b>	<b>283,621</b>	<b>167,878</b>

Total revenues comprise interest income, fee and commission income and other operating income.

**CJSC "Alfa-Bank"**  
**Notes to the Financial Statements – 31 December 2011**

<i>In millions of Belarusian Rubles</i>	<b>2011</b>	<b>2010</b>
<b>Total reportable segment result</b>	<b>60,757</b>	<b>7,992</b>
(a) hyperinflation adjustments in accordance with IAS 29	(63,190)	1,312
(b) elimination of deposits with the National Bank of Belarus and recognition of derivative	(7,707)	4,054
(c) additional allowance for impairment of financial assets	(29,405)	974
(d) other IFRS adjustments	(3,247)	(5,606)
<b>Profit (loss) for the year</b>	<b>(42,792)</b>	<b>8,726</b>

<i>In millions of Belarusian Rubles</i>	<b>2011</b>	<b>2010</b>
<b>Total reportable segment assets</b>	<b>3,679,732</b>	<b>1,368,403</b>
(a) hyperinflation adjustments in accordance with IAS 29	39,713	820,710
(b) derecognition of syndicated loans where the Bank doesn't bear credit risk	(1,465,181)	(469,123)
(c) elimination of deposits with the National Bank of Belarus and recognition of derivative	(33,951)	(117,833)
(d) deal date accounting adjustment	81,284	-
(e) additional allowance for impairment of financial assets	(42,385)	(12,181)
(f) other IFRS adjustments	(20,980)	(33,313)
<b>Total assets</b>	<b>2,238,232</b>	<b>1,556,663</b>

<i>In millions of Belarusian Rubles</i>	<b>2011</b>	<b>2010</b>
<b>Total reportable segment liabilities</b>	<b>3,442,302</b>	<b>1,277,459</b>
(a) hyperinflation adjustments in accordance with IAS 29	6	731,748
(b) derecognition of syndicated loans where the Bank doesn't bear credit risk	(1,465,181)	(469,123)
(c) elimination of deposits with the National Bank of Belarus and recognition of derivative	(30,528)	(122,042)
(d) deal date accounting adjustment	81,336	-
(e) other IFRS adjustments	8,803	(12,948)
<b>Total liabilities</b>	<b>2,036,738</b>	<b>1,405,094</b>

**(f) Analysis of revenues by products and services**

The Bank's revenues are analysed by products and services in Notes 22 (interest income), Note 23 (fee and commission income) and in Note 25 (other operating income).

**(f) Geographical information**

In 2011 and 2010 revenues were collected mainly from Belarus (more than 90% of total revenues), other significant countries are the Netherlands and Russia. Revenues comprise interest income, fee and commission income and other operating income.

**(g) Major customers**

In 2011 and 2010 revenues above 10% of the total revenue were generated from 1 customer (JSC "Naftan").

### **30 Financial Risk Management**

The risk management function within the Bank is carried out in respect of financial risks, operational risks and legal risks. Financial risk comprises market risk (including currency risk, interest rate risk and other price risk), credit risk and liquidity risk. The primary objectives of the financial risk management function are to establish risk limits, and then ensure that exposure to risks stays within these limits. The operational and legal risk management functions are intended to ensure proper functioning of internal policies and procedures, in order to minimise operational and legal risks.

**Credit risk.** The Bank takes on exposure to credit risk, which is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. Exposure to credit risk arises as a result of the Bank's lending and other transactions with counterparties giving rise to financial assets.

The Bank's maximum exposure to credit risk is reflected in the carrying amounts of financial assets on the statement of financial position. For credit related commitments, the maximum exposure to credit risk is the amount of the commitment. Refer to Note 32.

The main purposes of credit risk management are securing of loan portfolio growth, minimisation of bad debts, and diversification of loan portfolio.

The main instruments of credit risk management are credit risk limits, limits by loan product, internal borrower credit ratings, pricing with an allowance for risk, collateral discounts.

The Bank structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one borrower, or groups of borrowers, and to industry segments. Large risks are approved regularly by the Credit Committees. Such risks are monitored on a revolving basis and are subject to review on continuing basis. The Bank established a number of credit committees which are responsible for approving credit limits for individual borrowers:

The Senior Credit Committee is responsible for:

- making loan decision on credit limits to corporate clients in the amount not exceeding 20 % of Bank's regulatory capital and meets weekly.
- submission to the Bank's Management Board for consideration a decision on proposed credit limits exceeding 20% of the Bank's regulatory capital.
- submission to the Bank's Management Board for consideration the proposals of establishing country's limits.
- making a decision on non-standard legal risks and non-standard terms of credit transactions.

The Junior Credit Committee is responsible for:

- review and approving credit limits to small and medium enterprises in the amount not exceeding BYR 4,500 million and meets twice a week.
- submission to the Senior Credit Committee for consideration a decision on fixing credit limits exceeding BYR 4,500 million.

Loan applications originated by the relevant client relationship managers are passed on to the relevant credit committee for approval of the credit limit. Exposure to credit risk is also managed, in part, by obtaining collateral and corporate and personal guarantees. In order to monitor credit risk exposures, regular reports are produced by the Risk Management Department's officers based on a structured analysis focusing on the customer's business and financial performance. Any significant exposure to customers with deteriorating creditworthiness are reported to, and reviewed by the relevant Credit Committee. The Bank also uses internal credit ratings and past due balances to monitor exposure to credit risk.

The Risk Management department reviews the ageing analysis of outstanding loans and follows up on past due balances. Management, therefore, considers it appropriate to provide ageing and other information about credit risk as disclosed in Notes 8-10, 12.



Credit risk for off-balance sheet financial instruments is defined as the possibility of sustaining a loss as the result of another party to a financial instrument failing to perform in accordance with the terms of the contract. The Bank uses the same credit policies in assuming conditional obligations as it does for on-balance sheet financial instruments, through established credit approvals, risk control limits and monitoring procedures.

The credit policy, local legal acts about credit process, evaluation procedures of client's paying capacity, evaluation internal borrower credit ratings, monitoring debtor's financial position and the provisioning policy are regularly reviewed by the Bank.

**Market risk.** The Bank takes on exposure to market risks. Market risks arise from open positions in (a) currency, (b) interest rates and (c) equity products, all of which are exposed to general and specific market movements. Management sets limits on the value of risk that may be accepted, which is monitored on a daily basis. However, the use of this approach does not prevent losses outside of these limits in the event of more significant market movements.

The main purpose of market risk management is to minimise the fluctuation of the currencies portfolio and the securities portfolio, admitted in fair value, and to prevent their negative influence on the Bank's capital by establishing the limits on the amount of unexpected losses with the prescribed level of confidence interval, and establishing the limits on amount of open position.

The specific and the general risk analysis uses when the investments in securities are made by the Bank. The specific risk analysis is exercised in purpose of exposure credit risk of security and it is the same as the procedure used in credit analysis. The policy of forming and management of the securities portfolio has been established the minimum international credit rating of issuer for purchasing his bonds, limiting the size of the trading securities portfolio, limiting the share of investments in securities of the same emission.

The general risk analysis directs to the estimation of the market characteristic of risk: calculating modified duration, volatility of interest rates, price sensitivity, and correlation of interest rate with the basic indexes of the securities market.

The limit of risk concentration on securities per issuer is established on the basis of the specific and the general risk analysis.

The policy of forming and management of the securities portfolio determines the stop-loss. The Department of International and Fund Transactions must stop the position in security when the stop-loss has been achieved.

The portfolio of securities is analysed on a weekly basis by the Financial Committee.

**CJSC “Alfa-Bank”**  
**Notes to the Financial Statements – 31 December 2011**

**Currency risk.** In respect of currency risk, management sets limits on the level of exposure by currency and in total for both overnight and intra-day positions, which are monitored daily.

The table below summarises the Bank’s exposure to foreign currency exchange rate risk at the end of the reporting period:

<i>In millions of Belarusian Roubles</i>	<b>At 31 December 2011</b>				<b>At 31 December 2010</b>			
	<b>Mone- tary financial assets</b>	<b>Monetary financial liabilities</b>	<b>Deri- vatives</b>	<b>Net position</b>	<b>Mone- tary financial assets</b>	<b>Monetary financial liabilities</b>	<b>Deri- vatives</b>	<b>Net position</b>
Belarusian Rubles	526,501	(407,413)	(6,721)	112,367	628,078	(308,857)	(240,209)	79,012
US Dollars	806,450	(930,392)	96,644	(27,298)	561,735	(762,775)	182,248	(18,792)
Euros	505,072	(481,370)	(6,480)	17,222	239,257	(305,815)	62,366	(4,192)
Russian Rubles	252,708	(202,703)	(33,930)	16,075	26,979	(22,347)	-	4,632
Other	4,920	(4,874)	-	46	58	(134)	-	(76)
<b>Total</b>	<b>2,095,651</b>	<b>(2,026,752)</b>	<b>49,513</b>	<b>118,412</b>	<b>1,456,107</b>	<b>(1,399,928)</b>	<b>4,405</b>	<b>60,584</b>

Derivatives presented above are monetary financial assets or monetary financial liabilities, but are presented separately in order to show the Bank’s gross exposure.

Amounts disclosed in respect of derivatives represent the fair value, at the end of the reporting period, of the respective currency that the Bank agreed to buy (positive amount) or sell (negative amount) before netting of positions and payments with the counterparty. The amounts by currency are presented gross as stated in Note 33. The net total represents the fair value of the currency derivatives. The above analysis includes only monetary assets and liabilities. Investments in equities and non-monetary assets are not considered to give rise to any material currency risk.

The following table presents sensitivities of profit or loss and equity to reasonably possible changes in exchange rates applied at the end of the reporting period relative to the functional currency of the Bank, with all other variables held constant:

<i>In millions of Belarusian Roubles</i>	<b>At 31 December 2011</b>		<b>At 31 December 2010</b>	
	<b>Impact on profit or loss</b>	<b>Impact on equity</b>	<b>Impact on profit or loss</b>	<b>Impact on equity</b>
US Dollar strengthening by 30% (2010: strengthening by 30%)	(8,189)	(8,189)	(5,638)	(5,638)
US Dollar weakening by 10% (2010: weakening by 10%)	2,730	2,730	1,879	1,879
Euro strengthening by 30% (2010: strengthening by 30%)	5,167	5,167	(1,258)	(1,258)
Euro weakening by 10% (2010: weakening by 10%)	(1,722)	(1,722)	419	419
Russian Rubles strengthening by 30% (2010: strengthening by 30%)	4,823	4,823	1,390	1,390
Russian Rubles weakening by 10% (2010: weakening by 10%)	(1,608)	(1,608)	(463)	(463)

The exposure was calculated only for monetary balances denominated in currencies other than the functional currency of the Bank.

**CJSC “Alfa-Bank”**  
**Notes to the Financial Statements – 31 December 2011**

**Interest rate risk.** The Bank takes on exposure to the effects of fluctuations in the prevailing levels of market interest rates on its financial position and cash flows. Interest margins may increase as a result of such changes, but may reduce or create losses in the event that unexpected movements arise. The Bank makes use of gap- analysis of assets and liabilities for estimation interest risk rate.

The table below summarises the Bank's exposure to interest rate risks. The table presents the aggregated amounts of the Bank's financial assets and liabilities at carrying amounts, categorised by the earlier of contractual interest repricing or maturity dates:

<i>In millions of Belarusian Roubles</i>	<b>Demand and less than 1 month</b>	<b>From 1 to 6 months</b>	<b>From 6 to 12 months</b>	<b>More than 1 year</b>	<b>Non-monetary</b>	<b>Total</b>
<b>31 December 2011</b>						
Total financial assets	925,159	770,988	193,344	255,850	44	<b>2,145,385</b>
Total financial liabilities	1,425,616	207,023	197,282	196,277	775	<b>2,026,973</b>
<b>Net interest sensitivity gap at 31 December 2011</b>						
	<b>(500,457)</b>	<b>563,965</b>	<b>(3,938)</b>	<b>59,573</b>	<b>(731)</b>	<b>118,412</b>
<b>31 December 2010</b>						
Total financial assets	345,129	582,475	187,457	346,889	44	<b>1,461,994</b>
Total financial liabilities	797,921	71,877	242,877	288,735	-	<b>1,401,410</b>
<b>Net interest sensitivity gap at 31 December 2010</b>						
	<b>(452,792)</b>	<b>510,598</b>	<b>(55,420)</b>	<b>58,154</b>	<b>44</b>	<b>60,584</b>

The following table demonstrates the sensitivity to a reasonable possible change in interest rates, with all other variables held constant, of the Bank's income statement. The sensitivity of the income statement is the effect of the assumed changes in interest rates on the net interest income for one year, based on the floating rate non-trading financial assets and financial liabilities held at 31 December. The sensitivity of other comprehensive income is calculated by revaluing fixed rate available-for-sale financial assets at 31 December for the effects of the assumed changes in interest rates based on the assumption that there are parallel shifts in the yield curve:

<i>In millions of Belarusian Roubles</i>	<b>At 31 December 2011</b>		<b>At 31 December 2010</b>	
	<b>Impact on net interest income</b>	<b>Impact on other comprehensive income</b>	<b>Impact on net interest income</b>	<b>Impact on other comprehensive income</b>
Increase by 1,000 basis points for Interest rate in Belarusian roubles (2010: increase by 200 basis points)	3,936	(10)	734	(1,022)
Decrease by 1,000 basis points for Interest rate in Belarusian roubles (2010: increase by 200 basis points)	(3,936)	12	(734)	1,022
Increase by 200 basis points for Interest rate in other currencies (2010: increase by 200 basis points)	(885)	(4,947)	(505)	(3,717)
Decrease by 200 basis points for Interest rate in other currencies (2010: increase by 200 basis points)	885	4,006	505	3,717

**CJSC “Alfa-Bank”**  
**Notes to the Financial Statements – 31 December 2011**

The Bank monitors interest rates for its financial instruments. The table below summarises interest rates at the respective reporting date based on reports reviewed by key management personnel. For securities, the interest rates represent yields to maturity based on market quotations at the reporting date:

<i>In % p.a.</i>	2011				2010			
	BYR	USD	Euro	RUR	BYR	USD	Euro	RUR
<b>Assets</b>								
Due from other banks	-	0%	-	-	-	0%	1%	-
Loans and advances to customers	63%	12%	10%	13%	14%	9%	8%	11%
Debt investment securities available for sale	42%	9%	-	-	12%	9%	-	-
<b>Liabilities</b>								
Due to other banks	-	2%	4%	11%	11.1%	6.7%	5.5%	-
Customer accounts								
- current and settlement accounts	30%	8%	4%	3%	2%	6%	5%	6%
- term deposits	58%	8%	9%	9%	13%	8%	7%	7%
Debt securities in issue	48%	8%	7%	-	13%	8%	-	-
Subordinated debt	-	6%	8%	-	-	7%	7%	-

The sign “-“ in the table above means that the Bank does not have the respective assets or liabilities in the corresponding currency.

The Treasury department makes use of currency swap to manage the risk. The Finance Committee regularly revises advisable interest rates of credits and limiting interest rates for deposits to form optimal cost of assets and liabilities.

**Other price risk.** The Bank has limited exposure to equity price risk.

The Bank is exposed to prepayment risk through providing fixed or variable rate loans, including mortgages, which give the borrower the right to repay the loans early. The Bank’s current year profit (loss) and equity at the end of the current reporting period would not have been significantly impacted by changes in prepayment rates because such loans are carried at amortised cost and the prepayment right is at, or close to, the amortised cost of the loans and advances to customers (2010: no material impact).

**CJSC “Alfa-Bank”**  
**Notes to the Financial Statements – 31 December 2011**

**Geographical risk concentrations.** The geographical concentration of the Bank’s assets and liabilities at 31 December 2011 is set out below:

<i>In millions of Belarusian Roubles</i>	<b>Belarus</b>	<b>Russia</b>	<b>Other CIS</b>	<b>Europe</b>	<b>USA</b>	<b>Other</b>	<b>Total</b>
<b>Assets</b>							
Cash and cash equivalents	352,911	10,784	3,436	247,259	1,616	-	<b>616,006</b>
Mandatory cash balances with the National Bank of Belarus	10,823	-	-	-	-	-	<b>10,823</b>
Due from other banks	6,122	-	-	-	-	-	<b>6,122</b>
Loans and advances to customers	1,197,660	-	-	-	-	-	<b>1,197,660</b>
Investment securities available for sale	165,848	4,135	-	-	-	-	<b>169,983</b>
Derivative financial assets	49,734	-	-	-	-	-	<b>49,734</b>
Deferred income tax assets	4,000	-	-	-	-	-	<b>4,000</b>
Property, equipment and intangible assets	81,487	-	-	-	-	-	<b>81,487</b>
Other financial assets	83,920	2,168	-	8,969	-	-	<b>95,057</b>
Other assets	7,360	-	-	-	-	-	<b>7,360</b>
<b>Total assets</b>	<b>1,959,865</b>	<b>17,087</b>	<b>3,436</b>	<b>256,228</b>	<b>1,616</b>	<b>-</b>	<b>2,238,232</b>
<b>Liabilities</b>							
Due to other banks	1,446	79,100	104	32,958	-	-	<b>113,608</b>
Customer accounts	1,502,328	29,815	3,264	14,074	739	11,910	<b>1,562,130</b>
Debt securities in issue	190,016	-	-	-	-	-	<b>190,016</b>
Derivative financial liabilities	37	184	-	-	-	-	<b>221</b>
Current income tax liability	3,794	-	-	-	-	-	<b>3,794</b>
Other financial liabilities	95,427	2,221	-	-	-	-	<b>97,648</b>
Other liabilities	5,971	-	-	-	-	-	<b>5,971</b>
Subordinated debt	-	-	-	63,350	-	-	<b>63,350</b>
<b>Total liabilities</b>	<b>1,799,019</b>	<b>111,320</b>	<b>3,368</b>	<b>110,382</b>	<b>739</b>	<b>11,910</b>	<b>2,036,738</b>
<b>Net position</b>	<b>160,846</b>	<b>(94,233)</b>	<b>68</b>	<b>145,846</b>	<b>877</b>	<b>(11,910)</b>	<b>201,494</b>
<b>Credit related commitments, not secured by cash, net of provision</b>	<b>220,915</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>220,915</b>

Assets, liabilities and credit related commitments have generally been based on the country in which the counterparty is located. Cash on hand have been allocated based on the country in which they are physically held.

**CJSC “Alfa-Bank”**  
**Notes to the Financial Statements – 31 December 2011**

The geographical concentration of the Bank’s assets and liabilities at 31 December 2010 is set out below:

<i>In millions of Belarusian Roubles</i>	<b>Belarus</b>	<b>Russia</b>	<b>Other CIS</b>	<b>Europe</b>	<b>USA</b>	<b>Other</b>	<b>Total</b>
<b>Assets</b>							
Cash and cash equivalents	117,170	4,672	10	79,766	3,414	-	<b>205,032</b>
Mandatory cash balances with the National Bank of Belarus	4,941	-	-	-	-	-	<b>4,941</b>
Due from other banks	4,593	-	-	3,428	-	-	<b>8,021</b>
Loans and advances to customers	903,013	-	-	-	-	-	<b>903,013</b>
Investment securities available for sale	325,634	3,163	-	-	-	-	<b>328,797</b>
Derivative financial assets	5,887	-	-	-	-	-	<b>5,887</b>
Property, equipment and intangible assets	78,089	-	-	-	-	-	<b>78,089</b>
Other financial assets	6,303	-	-	-	-	-	<b>6,303</b>
Other assets	16,580	-	-	-	-	-	<b>16,580</b>
<b>Total assets</b>	<b>1,462,210</b>	<b>7,835</b>	<b>10</b>	<b>83,194</b>	<b>3,414</b>	<b>-</b>	<b>1,556,663</b>
<b>Liabilities</b>							
Due to other banks	81,550	251,595	35	52,037	-	-	<b>385,217</b>
Customer accounts	730,800	24,271	3,758	10,669	13	5,930	<b>775,441</b>
Debt securities in issue	159,990	-	-	-	-	-	<b>159,990</b>
Derivative financial liabilities	1,463	19	-	-	-	-	<b>1,482</b>
Other financial liabilities	3,910	-	-	-	-	-	<b>3,910</b>
Other liabilities	3,684	-	-	-	-	-	<b>3,684</b>
Subordinated debt	2,706	-	-	72,664	-	-	<b>75,370</b>
<b>Total liabilities</b>	<b>984,103</b>	<b>275,885</b>	<b>3,793</b>	<b>135,370</b>	<b>13</b>	<b>5,930</b>	<b>1,405,094</b>
<b>Net position</b>	<b>478,107</b>	<b>(268,050)</b>	<b>(3,783)</b>	<b>(52,176)</b>	<b>3,401</b>	<b>(5,930)</b>	<b>151,569</b>
<b>Credit related commitments, not secured by cash, net of provision</b>	<b>99,437</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>99,437</b>

**Liquidity risk.** Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The Bank is exposed to daily calls on its available cash resources from overnight deposits, current accounts, maturing deposits, loan draw-downs, guarantees and from margin and other calls on cash-settled derivative instruments. The Bank does not maintain cash resources to meet all of these needs as experience shows that a minimum level of reinvestment of maturing funds can be predicted with a high level of certainty. Liquidity risk is managed by Financial Committee of the Bank.

The Bank seeks to maintain a stable funding base primarily consisting of amounts due to other banks, corporate and retail customer deposits and debt securities. The Bank invests the funds in diversified portfolios of liquid assets. The target capital structure of assets and liabilities is assigned and the limits on attraction of resources from one creditor is fixed at the rate of 20% of Bank’s regulatory capital, in order to be able to respond quickly and smoothly to unforeseen liquidity.

The Bank’s Treasury Department requires consideration of the level of liquid assets necessary to settle obligations as they fall due; maintaining access to a range of funding sources; maintaining funding contingency plans; and monitoring liquidity ratios against regulatory requirements. The Treasury Department calculates liquidity ratios on a daily basis. These ratios are:

- Instant liquidity ratio, which is calculated as the ratio of highly-liquid assets to liabilities payable on demand;

- Current liquidity ratio, which is calculated as the ratio of liquid assets to liabilities maturing within 30 calendar days;
- Long-term liquidity ratio, which is calculated as the ratio of assets maturing after one year to regulatory capital and liabilities maturing after one year.

The Treasury Department receives information about the liquidity profile of the financial assets and liabilities. The Treasury Department then provides for an adequate portfolio of short-term liquid assets, largely made up of short-term liquid trading securities, deposits with banks and other inter-bank facilities, to ensure that sufficient liquidity is maintained within the Bank. The daily liquidity position is monitored by the Treasury Department.

Regular liquidity stress testing, under a variety of scenarios covering both normal and more severe market conditions, controlling maintenance of management limits on liquidity risk, is performed by the Risk Management Department.

The Department of International and Fund Transactions manages the portfolio of securities.

**CJSC "Alfa-Bank"**  
**Notes to the Financial Statements – 31 December 2011**

The table below shows liabilities at 31 December 2011 by their remaining contractual maturity. The amounts disclosed in the maturity table are the contractual undiscounted cash flows, gross credit related commitments, and contractual amounts to be exchanged under a gross settled currency swaps. Such undiscounted cash flows differ from the amount included in the statement of financial position because the amount in the statement of financial position is based on discounted cash flows. Financial derivatives are included at the contractual amounts to be paid or received, unless the Bank expects to close the derivative position before its maturity date in which case the derivatives are included based on the expected cash flows.

When the amount payable is not fixed, the amount disclosed is determined by reference to the conditions existing at the end of the reporting period. Foreign currency payments are translated using the spot exchange rate at the end of the reporting period.

The maturity analysis of undiscounted financial liabilities at 31 December 2011 is as follows:

<i>In millions of Belarusian Roubles</i>	<b>Demand and less than 1 month</b>	<b>From 1 to 6 months</b>	<b>From 6 to 12 months</b>	<b>More than 1 year</b>	<b>Total</b>
<b>Liabilities</b>					
Due to other banks	2,198	82,659	1,141	35,988	<b>121,986</b>
Customer accounts	1,167,581	136,456	230,942	94,765	<b>1,629,744</b>
Debt securities in issue	33,946	4,624	80,144	101,618	<b>220,332</b>
<i>Gross settled swaps and forwards:</i>					
- inflows	(92,031)	-	-	-	<b>(92,031)</b>
- outflows	92,252	-	-	-	<b>92,252</b>
Other financial liabilities	97,540	47	56	5	<b>97,648</b>
Subordinated debt	342	1,710	2,051	82,615	<b>86,718</b>
Guarantees issued	125,166	-	-	-	<b>125,166</b>
Import letters of credit, not secured by cash	110,214	-	-	-	<b>110,214</b>
<b>Total potential future payments for financial obligations</b>	<b>1,537,208</b>	<b>225,496</b>	<b>314,334</b>	<b>314,991</b>	<b>2,392,029</b>

Liquidity requirements to support calls under guarantees and standby letters of credit are considerably less than the amount of the commitment disclosed in the above maturity analysis, because the Bank does not generally expect the third party to draw funds under the agreement.

The maturity analysis of undiscounted financial liabilities at 31 December 2010 is as follows:

<i>In millions of Belarusian Roubles</i>	<b>Demand and less than 1 month</b>	<b>From 1 to 6 months</b>	<b>From 6 to 12 months</b>	<b>More than 1 year</b>	<b>Total</b>
<b>Liabilities</b>					
Due to other banks	189,169	6,277	196,933	4,553	<b>396,932</b>
Customer accounts	541,563	65,317	57,243	126,105	<b>790,228</b>
Debt securities in issue	65,615	3,873	4,649	125,446	<b>199,583</b>
<i>Gross settled swaps and forwards:</i>					
- inflows	(62,587)	(220,423)	-	-	<b>(283,010)</b>
- outflows	62,585	230,245	-	-	<b>292,830</b>
Other financial liabilities	3,275	168	202	265	<b>3,910</b>
Subordinated debt	440	4,852	2,556	98,575	<b>106,423</b>
Guarantees issued	77,729	-	-	-	<b>77,729</b>
Import letters of credit, not secured by cash	24,414	-	-	-	<b>24,414</b>
<b>Total potential future payments for financial obligations</b>	<b>902,203</b>	<b>90,309</b>	<b>261,583</b>	<b>354,944</b>	<b>1,609,039</b>



**CJSC “Alfa-Bank”**  
**Notes to the Financial Statements – 31 December 2011**

Payments in respect of gross settled forwards will be accompanied by related cash inflows. Customer accounts are classified in the above analysis based on contractual maturities. However, in accordance with Belarusian Banking Code, individuals have a right to withdraw their deposits prior to maturity.

The Bank does not use the above maturity analysis based on undiscounted contractual maturities of liabilities to manage liquidity. Instead, the Bank’s Treasury monitors contractual maturities and the resulting expected liquidity gap.

The following table represents analysis of assets and liabilities as at December 2011 by their contractual maturities as determined by the Bank:

<i>In millions of Belarusian Roubles</i>	<b>Demand and less than 1 month</b>	<b>From 1 to 6 months</b>	<b>From 6 to 12 months</b>	<b>More than 1 year</b>	<b>No stated maturity</b>	<b>Total</b>
<b>Assets</b>						
Cash and cash equivalents	616,006	-	-	-	-	<b>616,006</b>
Mandatory cash balances with the National Bank of Belarus	10,823	-	-	-	-	<b>10,823</b>
Due from other banks	6,122	-	-	-	-	<b>6,122</b>
Loans and advances to customers	137,180	756,100	130,431	173,949	-	<b>1,197,660</b>
Investment securities available for sale	-	-	69,393	100,546	44	<b>169,983</b>
Derivative financial assets	-	-	-	49,734	-	<b>49,734</b>
Deferred income tax asset	-	-	-	-	4,000	<b>4,000</b>
Premises, equipment and intangible assets	-	-	-	-	81,487	<b>81,487</b>
Other financial assets	94,886	7	-	-	164	<b>95,057</b>
Other assets	-	4,019	-	-	3,341	<b>7,360</b>
<b>Total assets</b>	<b>865,017</b>	<b>760,126</b>	<b>199,824</b>	<b>324,229</b>	<b>89,036</b>	<b>2,238,232</b>
<b>Liabilities</b>						
Due to other banks	2,198	79,900	467	31,043	-	<b>113,608</b>
Customer accounts	1,295,302	70,516	100,909	95,403	-	<b>1,562,130</b>
Debt securities in issue	31,130	-	74,717	84,169	-	<b>190,016</b>
Derivative financial liabilities	221	-	-	-	-	<b>221</b>
Current income tax liability	-	3,794	-	-	-	<b>3,794</b>
Other financial liabilities	96,765	47	56	5	775	<b>97,648</b>
Other liabilities	5,971	-	-	-	-	<b>5,971</b>
Subordinated debt	-	-	-	63,350	-	<b>63,350</b>
<b>Total liabilities</b>	<b>1,431,587</b>	<b>154,257</b>	<b>176,149</b>	<b>273,970</b>	<b>775</b>	<b>2,036,738</b>
<b>Net expected liquidity gap</b>	<b>(566,570)</b>	<b>605,869</b>	<b>23,675</b>	<b>50,259</b>	<b>88,261</b>	<b>201,494</b>
<b>Cumulative expected liquidity gap</b>	<b>(566,570)</b>	<b>39,299</b>	<b>62,974</b>	<b>113,233</b>	<b>201,494</b>	

Significant mismatch in the liquidity position up to 1 month is caused by significant portion of customer accounts classified into the category “Demand and less than 1 month”. The Bank’s management believes that in spite of a substantial portion of customer accounts being on demand, diversification of these deposits by number and type of depositors, and the past experience of the Bank would indicate that these customer accounts provide a long-term and stable source of funding for the Bank. The Bank’s management believes that the Bank will be able to attract sufficient interbank borrowings to finance potential customer short-term funds withdrawal. The Bank has positive cumulative expected liquidity gap for all other maturity periods.

The matching and/or controlled mismatching of the maturities and interest rates of assets and liabilities is fundamental to the management of the Bank. It is unusual for banks ever to be completely matched since

**CJSC “Alfa-Bank”**  
**Notes to the Financial Statements – 31 December 2011**

business transacted is often of an uncertain term and of different types. An unmatched position potentially enhances profitability, but can also increase the risk of losses. The maturities of assets and liabilities and the ability to replace, at an acceptable cost, interest-bearing liabilities as they mature, are important factors in assessing the liquidity of the Bank and its exposure to changes in interest and exchange rates.

The following table represents analysis of assets and liabilities as at December 2010 by their contractual maturities as determined by the Bank:

<i>In millions of Belarusian Roubles</i>	<b>Demand and less than 1 month</b>	<b>From 1 to 6 months</b>	<b>From 6 to 12 months</b>	<b>More than 1 year</b>	<b>No stated maturity</b>	<b>Total</b>
<b>Assets</b>						
Cash and cash equivalents	205,032	-	-	-	-	<b>205,032</b>
Mandatory cash balances with the National Bank of Belarus	4,941	-	-	-	-	<b>4,941</b>
Due from other banks	8,021	-	-	-	-	<b>8,021</b>
Loans and advances to customers	119,741	578,191	142,851	62,230	-	<b>903,013</b>
Investment securities available for sale	1,091	4,284	44,606	278,772	44	<b>328,797</b>
Derivative financial assets	-	-	-	5,887	-	<b>5,887</b>
Premises, equipment and intangible assets	-	-	-	-	78,089	<b>78,089</b>
Other financial assets	6,055	-	-	-	248	<b>6,303</b>
Other assets	-	7,496	-	-	9,084	<b>16,580</b>
<b>Total assets</b>	<b>344,881</b>	<b>589,971</b>	<b>187,457</b>	<b>346,889</b>	<b>87,465</b>	<b>1,556,663</b>
<b>Liabilities</b>						
Due to other banks	187,495	444	193,365	3,913	-	<b>385,217</b>
Customer accounts	539,611	61,567	53,821	120,442	-	<b>775,441</b>
Debt securities in issue	64,626	-	-	95,364	-	<b>159,990</b>
Derivative financial liabilities	18	1,295	169	-	-	<b>1,482</b>
Other financial liabilities	3,275	168	202	265	-	<b>3,910</b>
Other liabilities	3,684	-	-	-	-	<b>3,684</b>
Subordinated debt	-	2,706	-	72,664	-	<b>75,370</b>
<b>Total liabilities</b>	<b>798,709</b>	<b>66,180</b>	<b>247,557</b>	<b>292,648</b>	<b>-</b>	<b>1,405,094</b>
<b>Net expected liquidity gap</b>	<b>(453,828)</b>	<b>523,791</b>	<b>(60,100)</b>	<b>54,241</b>	<b>87,465</b>	<b>151,569</b>
<b>Cumulative expected liquidity gap</b>	<b>(453,828)</b>	<b>69,963</b>	<b>9,863</b>	<b>64,104</b>	<b>151,569</b>	

**Operational risk.** The Bank reviews operational risk by development and monitoring the Key Risk Indicators (KRI) of the guidelines for the Bank’s activities. The senior executives of all Bank departments provide the Department of Risk Management with information about operational risks. The Risk Management Department performs an analysis of operating risk accidents and takes part in developing measures to prevent operating risk accidents. The Bank’s Management Board is informed of the KRI and operating risk accidents by means of quarterly reports.

### **31 Management of Capital**

The Bank’s objectives when managing capital are (i) to comply with the capital requirements set by the National Bank of Belarus, (ii) to safeguard the Bank’s ability to continue as a going concern and (iii) to maintain a sufficient capital base to achieve a capital adequacy ratio based on the Basel Accord of at least 8%. Compliance with capital adequacy ratios set by the National Bank of Belarus is monitored monthly, with reports outlining their calculation reviewed and signed by the Bank’s Chief Executive Officer and Chief Accountant. Other objectives of capital management are evaluated on a regular basis.

Under the current capital requirements set by the National Bank of Belarus, banks have to maintain a ratio of regulatory capital to risk weighted assets (“statutory capital ratio”) above a prescribed minimum level (8%). Regulatory capital is based on the Bank’s reports prepared under Belarusian accounting standards and comprises:

<i>In millions of Belarusian Roubles</i>	<b>2011</b>	<b>2010</b>
Net assets under Belarusian GAAP	267,891	96,940
Plus subordinated debt	61,910	31,579
Plus adjustment for revaluation fund for securities available for sale	288	69
Less intangible assets	(357)	(411)
Less borrowings granted	(185)	(229)
Less adjustment for Tier 2 capital (should not exceed Tier 1 capital)	-	(1,863)
<b>Total regulatory capital</b>	<b>329,547</b>	<b>126,085</b>

The minimal level of regulatory capital established by the National Bank of Belarus amounts to EUR 25 million which is equivalent as at 31 December 2011 to BYR 270,000 million (2010: BYR 99,315 million).

The Bank’s management also monitors capital adequacy levels calculated in accordance with the requirements of the Basel Accord, as defined in the International Convergence of Capital Measurement and Capital Standards (updated April 1998) and Amendment to the Capital Accord to incorporate market risks (updated November 2005), commonly known as Basel I. The composition of the Group’s capital calculated in accordance with Basel Accord is as follows:

<i>In millions of Belarusian Roubles</i>	<b>2011</b>	<b>2010</b>
<b>Tier 1 capital</b>		
Share capital	357,464	235,283
Accumulated deficit	(155,106)	(84,826)
Revaluation deficit for investment securities available for sale	(864)	-
<b>Total tier 1 capital</b>	<b>201,494</b>	<b>150,457</b>
<b>Tier 2 capital</b>		
Subordinated debt (adjusted for residual maturity)	62,095	72,664
Revaluation surplus for investment securities available for sale	-	1,112
<b>Total tier 2 capital</b>	<b>62,095</b>	<b>73,776</b>
<b>Total capital per Basel I</b>	<b>263,589</b>	<b>224,233</b>
<b>Capital Ratios:</b>		
Tier 1 capital	10.7%	10.3%
Total capital	14.0%	15.3%

The Bank has complied with all externally imposed capital requirements throughout 2011 and 2010.

## **32 Contingencies and Commitments**

**Legal proceedings.** From time to time and in the normal course of business, claims against the Bank may be received. On the basis of its own estimates and both internal professional advice, management is of the opinion that no material losses will be incurred in respect of claims, and accordingly no provision has been made in these financial statements.

**Tax contingencies.** Belarusian tax and other legislation which was enacted or substantively enacted at the end of the reporting period, is subject to varying interpretations when being applied to the transactions and activities of the Bank. Consequently, tax positions taken by management and the formal documentation supporting the tax positions may be successfully challenged by relevant authorities. Fiscal periods remain open to review by the authorities in respect of taxes for indefinite period.

As Belarusian tax legislation does not provide definitive guidance in certain areas, the Bank adopts, from time to time, interpretations of such uncertain areas that reduce the overall tax rate of the Bank. While management currently estimates that the tax positions and interpretations that it has taken can probably be sustained, there is a possible risk that outflow of resources will be required should such tax positions and interpretations be challenged by the relevant authorities. The impact of any such challenge cannot be reliably estimated; however, it may be significant to the financial position and/or the overall operations of the Bank.

**Capital expenditure commitments.** At 31 December 2011, the Bank has no material contractual capital expenditure commitments in respect of premises and equipment and in respect of software and other intangible assets.

The Bank has already allocated the necessary resources in respect of these commitments. The Bank believes that future net income and funding will be sufficient to cover this and any similar such commitments.

**Operating lease commitments.** Where the Bank is the lessee, the future minimum lease payments under non-cancellable operating leases are as follows:

<i>In millions of Belarusian Roubles</i>	<b>2011</b>	<b>2010</b>
Not later than 1 year	13,967	6,430
Later than 1 year and not later than 5 years	23,011	15,415
<b>Total operating lease commitments</b>	<b>36,978</b>	<b>21,845</b>

**Compliance with covenants.** The Bank is not subject to financial covenants in respect of its borrowings.

**Credit related commitments.** The primary purpose of these instruments is to ensure that funds are available to a customer as required. Guarantees and standby letters of credit, which represent irrevocable assurances that the Bank will make payments in the event that a customer cannot meet its obligations to third parties, carry the same credit risk as loans. Documentary and commercial letters of credit, which are written undertakings by the Bank on behalf of a customer authorising a third party to draw drafts on the Bank up to a stipulated amount under specific terms and conditions, are collateralised by the underlying shipments of goods to which they relate or cash deposits and, therefore, carry less risk than a direct borrowing.

Commitments to extend credit represent unused portions of authorisations to extend credit in the form of loans, guarantees or letters of credit. With respect to credit risk on commitments to extend credit, the Bank is potentially exposed to loss in an amount equal to the total unused commitments, if the unused amounts were to be drawn down. However, the likely amount of loss is less than the total unused commitments since all Bank's commitments to extend credit can be revocable without a material adverse change in the borrower performance.

**CJSC “Alfa-Bank”**  
**Notes to the Financial Statements – 31 December 2011**

Outstanding credit related commitments are as follows:

<i>In millions of Belarusian Roubles</i>	<b>Note</b>	<b>2011</b>	<b>2010</b>
Guarantees issued		125,166	77,729
Import letters of credit secured by cash	15	38,139	20,625
Import letters of credit, not secured by cash		110,214	24,414
<b>Total credit related commitments, gross</b>		<b>273,519</b>	<b>122,768</b>
Less: Provision for credit related commitments	17	(14,465)	(2,706)
<b>Total credit related commitments, net of provision</b>		<b>259,054</b>	<b>120,062</b>

The total outstanding contractual amount of letters of credit and guarantees does not necessarily represent future cash requirements, as these financial instruments may expire or terminate without being funded.

Movement in the provision for losses on credit related commitments were as follows:

<i>In millions of Belarusian Rubles</i>	<b>2011</b>	<b>2010</b>
<b>Provision for losses on credit related commitments at 1 January</b>	<b>2,706</b>	<b>724</b>
Provision for credit related commitments during the year	12,332	2,049
Currency translation differences	836	-
Monetary gain	(1,409)	(67)
<b>Provision for losses on credit related commitments at 31 December</b>	<b>14,465</b>	<b>2,706</b>

Credit related commitments are denominated in currencies as follows:

<i>In millions of Belarusian Rubles</i>	<b>2011</b>	<b>2010</b>
Euro	211,711	50,035
US Dollars	36,654	235
Russian Roubles	16,420	72,067
Belarusian rouble	8,734	431
<b>Total credit related commitments, gross</b>	<b>273,519</b>	<b>122,768</b>

**Assets pledged and restricted.** The Bank had no assets pledged as collateral except for the following:

At 31 December 2011, due from other banks balances of BYR 6,122 million (2010: BYR 8,021 million) are placed as a cover for letters of credit and international payment cards transactions (Note 8).

In addition, mandatory cash balances with the National Bank of Belarus of BYR 10,823 million (2010: BYR 4,941 million) represent mandatory reserve deposits which are not available to finance the Bank's day to day operations as disclosed in Note 3.

### 33 Derivative Financial Instruments

The table below sets out fair values, at the end of the reporting period, of currencies receivable or payable under foreign exchange forward and swap contracts entered into by the Bank. The table reflects gross positions before the netting of any counterparty positions (and payments) and covers the contracts with settlement dates after the end of the respective reporting period. The contracts have both short term and long-term maturities:

	Note	2011		2010	
		Contracts with positive fair value	Contracts with negative fair value	Contracts with positive fair value	Contracts with negative fair value
<i>In millions of Belarusian Rubles</i>					
<b>Foreign exchange forwards and swaps:</b>					
<b>fair values, at the end of the reporting period, of</b>					
- USD receivable on settlement (+)		56,455	66,111	43,481	201,150
- USD payable on settlement (-)		-	(25,922)	-	(62,383)
- Euros receivable on settlement (+)		-	25,920	-	62,366
- Euros payable on settlement (-)		-	(32,400)	-	-
- Russian rubles payable on settlement (-)		-	(33,930)	-	-
- Belarusian roubles payable on settlement (-)		(6,721)	-	(37,594)	(202,615)
<b>Net fair value of foreign exchange forwards and swaps</b>	<b>30</b>	<b>49,734</b>	<b>(221)</b>	<b>5,887</b>	<b>(1,482)</b>

Foreign exchange derivative financial instruments entered into by the Bank are generally traded in an over-the-counter market. Derivatives have potentially favourable (assets) or unfavourable (liabilities) conditions as a result of fluctuations in market interest rates, foreign exchange rates or other variables relative to their terms. The aggregate fair values of derivative financial assets and liabilities can fluctuate significantly from time to time.

The gains less losses from financial derivatives recognised in statement of comprehensive income in the amount of BYR 294,373 million (2010: BYR 4,261 million) are mainly represented by positive change in fair value of foreign currency swaps with the National Bank of Belarus. Please refer to Note 4 for detail.

**34 Fair Value of Financial Instruments**

**(a) Fair values of financial instruments carried at amortised cost.**

Fair values of financial instruments carried at amortised cost are as follows:

<i>In millions of Belarusian Rubles</i>	<b>2011</b>		<b>2010</b>	
	<b>Carrying amount</b>	<b>Fair value</b>	<b>Carrying amount</b>	<b>Fair value</b>
<b>FINANCIAL ASSETS</b>				
<b>Cash and cash equivalents</b>	616,006	616,006	205,032	205,032
<b>Mandatory cash balances with the National Bank of Belarus</b>	10,823	10,823	4,941	4,941
<b>Due from other banks</b>	6,122	6,122	8,021	8,021
<b>Loans and advances to customers</b>				
- Corporate loans	1,003,207	1,003,188	738,987	738,987
- Loans to small and medium enterprises (SME)	93,559	92,690	107,633	107,633
- Finance lease receivables	3,586	3,281	5,202	5,202
- Corporate bonds classified as loans and receivables	61,392	61,392	-	-
- Loans to individuals	35,916	24,655	51,191	51,191
<b>Other financial assets</b>	95,057	95,057	6,303	6,303
<b>TOTAL FINANCIAL ASSETS CARRIED AT AMORTISED COST</b>	<b>1,925,668</b>	<b>1,913,214</b>	<b>1,127,310</b>	<b>1,127,310</b>
<b>FINANCIAL LIABILITIES</b>				
Due to other banks	113,608	113,608	385,217	385,217
Customer accounts	1,562,130	1,562,130	775,441	775,441
Debt securities in issue	190,016	190,016	159,990	159,990
Other financial liabilities	97,648	97,648	3,910	3,910
Subordinated debt	63,350	63,350	75,370	75,370
<b>TOTAL FINANCIAL LIABILITIES CARRIED AT AMORTISED COST</b>	<b>2,026,752</b>	<b>2,026,752</b>	<b>1,399,928</b>	<b>1,399,928</b>

**(b) Analysis by fair value hierarchy of financial instruments carried at fair value.**

For financial instruments carried at fair value, the level in the fair value hierarchy into which the fair values are categorised are as follows:

	2011			2010		
	Quoted price in an active market (Level 1)	Valuation technique with inputs observable in markets (Level 2)	Valuation technique with significant non-observable inputs (Level 3)	Quoted price in an active market (Level 1)	Valuation technique with inputs observable in markets (Level 2)	Valuation technique with significant non-observable inputs (Level 3)
<i>In millions of Belarusian Rubles</i>						
<b>FINANCIAL ASSETS</b>						
Investment debt securities available for sale	-	169,983	-	113,516	215,281	-
Derivative financial assets	-	-	49,734	-	5,887	-
<b>TOTAL FINANCIAL ASSETS CARRIED AT FAIR VALUE</b>	<b>-</b>	<b>169,983</b>	<b>49,734</b>	<b>113,516</b>	<b>221,168</b>	<b>-</b>
<b>FINANCIAL LIABILITIES</b>						
Derivative financial liabilities	-	221	-	-	1,482	-
<b>TOTAL FINANCIAL LIABILITIES CARRIED AT FAIR VALUE</b>	<b>-</b>	<b>221</b>	<b>-</b>	<b>-</b>	<b>1,482</b>	<b>-</b>

Management applies judgement in categorising financial instruments using the fair value hierarchy. If a fair value measurement uses observable inputs that require significant adjustment, that measurement is a Level 3 measurement. The significance of a valuation input is assessed against the fair value measurement in its entirety.

Currency swaps with the National Bank of Belarus are categorised under the third level of fair value hierarchy since its fair value is assessed with significant non-observable inputs (Level 3).



**(c) Reconciliation of movements in instruments belonging to level 3 of the fair value hierarchy.**

A reconciliation of movements in Level 3 of the fair value hierarchy by class of instruments for the year ended 31 December 2011 and 2010 is as follows:

<i>In millions of Belarusian Rubles</i>	<b>2011</b>	<b>2010</b>
	<b>Derivative financial assets</b>	<b>Derivative financial assets</b>
<b>Fair value at 1 January 2011</b>	-	-
Transfers into level 3	5,887	-
Gains or losses recognised in profit or loss for the year	62,322	-
Loss on monetary position	(18,475)	-
<b>Fair value at 31 December 2011</b>	<b>49,734</b>	-
<b>Cumulative revaluation gains less losses recognised in profit or loss for the current or prior years for assets held at 31 December</b>	<b>49,734</b>	-
<b>Sensitivity of fair value at 31 December to reasonably possible changes in assumptions not based on observable market data</b>		
Effect on fair value of 2% increase in USD interest rate used to discount future cash flows under derivative	(3,743)	-
Effect on fair value of 2% decrease in BYR interest rate used to discount future cash flows under derivative	(356)	-

Gains and losses on derivatives are presented separately in profit or loss for the year.

The sensitivity to valuation assumptions disclosed in the table above represents by how much the fair value of current swap with the National Bank of Belarus could increase or decrease had management used reasonably possible alternative valuation assumptions that are not based on observable market data, primarily the credit risk premium above the risk free discount rate in the discounted cash flow valuation technique applied by the Bank.

**(d) The methods and assumptions applied in determining fair values.**

Fair value is the amount at which a financial instrument could be exchanged in a current transaction between willing parties, other than in a forced sale or liquidation, and is best evidenced by an active quoted market price. Where quoted market prices were not available, the Bank used valuation techniques. The fair value of floating rate instruments that are not quoted in an active market was estimated to be equal to their carrying amount. The fair value of unquoted fixed interest rate instruments was estimated based on estimated future cash flows expected to be received discounted at current interest rates for new instruments with similar credit risk and remaining maturity.

Discount rates used depend on currency, maturity of the instrument and credit risk of the counterparty and were as follows:

	<b>2011</b>	<b>2010</b>
<b>Due from other banks</b>		
US dollar	0%	0%
Euro	-	1%
<b>Loans and advances to customers</b>		
US dollar	12%	9%
Russian rouble	13%	11%
Euro	10%	8%
Belarusian rouble	63%	14%
<b>Due to other banks</b>		
US dollar	2%	7%
Russian rouble	11%	-
Euro	4%	6%
Belarusian rouble	-	11%
<b>Customer accounts</b>		
<b>- Current/settlement accounts</b>		
US dollar	8%	6%
Russian rouble	3%	6%
Euro	4%	5%
Belarusian rouble	30%	2%
<b>- Term deposits</b>		
US dollar	8%	8%
Russian rouble	9%	7%
Euro	9%	7%
Belarusian rouble	58%	13%
<b>Debt securities in issue</b>		
US dollar	8%	8%
Euro	7%	-
Belarusian rouble	48%	13%
<b>Subordinated debt</b>		
US dollar	6%	7%
Euro	8%	7%

### 35 Presentation of Financial Instruments by Measurement Category

For the purposes of measurement, IAS 39, *Financial Instruments: Recognition and Measurement*, classifies financial assets into the following categories: (a) loans and receivables; (b) available-for-sale financial assets; (c) financial assets held to maturity and (d) financial assets at fair value through profit or loss ("FVTPL"). Financial assets at fair value through profit or loss have two sub-categories: (i) assets designated as such upon initial recognition, and (ii) those classified as held for trading. In addition, finance lease receivables form a separate category. The following table provides a reconciliation of financial assets with these measurement categories as of 31 December 2011:

<i>In millions of Belarusian Rubles</i>	Loans and receiv- ables	Availa- ble-for- sale assets	Trading assets	Finance lease recei- vables	Total
<b>ASSETS</b>					
<b>Cash and cash equivalents</b>	616,006	-	-	-	616,006
<b>Mandatory cash balances with the National Bank of Belarus</b>	10,823	-	-	-	10,823
<b>Due from other banks</b>	6,122	-	-	-	6,122
<b>Loans and advances to customers</b>					
Corporate loans	1,003,207	-	-	-	1,003,207
Loans to small and medium enterprises (SME)	93,559	-	-	-	93,559
Finance lease receivables	-	-	-	3,586	3,586
Corporate bonds classified as loans and receivables	61,392	-	-	-	61,392
Loans to individuals	35,916	-	-	-	35,916
<b>Investment securities available for sale</b>	-	169,983	-	-	169,983
<b>Derivative financial assets</b>	-	-	49,734	-	49,734
<b>Other financial assets</b>	95,057	-	-	-	95,057
<b>TOTAL FINANCIAL ASSETS</b>	<b>1,922,082</b>	<b>169,983</b>	<b>49,734</b>	<b>3,586</b>	<b>2,145,385</b>

The following table provides a reconciliation of financial assets with measurement categories at 31 December 2010:

<i>In millions of Belarusian Rubles</i>	Loans and receiv- ables	Availa- ble-for- sale assets	Trading assets	Finance lease recei- vables	Total
<b>ASSETS</b>					
<b>Cash and cash equivalents</b>	205,032	-	-	-	205,032
<b>Mandatory cash balances with the National Bank of Belarus</b>	4,941	-	-	-	4,941
<b>Due from other banks</b>	8,021	-	-	-	8,021
<b>Loans and advances to customers</b>					
Corporate loans	738,987	-	-	-	738,987
Loans to small and medium enterprises (SME)	107,633	-	-	-	107,633
Finance lease receivables	-	-	-	5,202	5,202
Corporate bonds classified as loans and receivables	-	-	-	-	-
Loans to individuals	51,191	-	-	-	51,191
<b>Investment securities available for sale</b>	-	328,797	-	-	328,797
<b>Derivative financial assets</b>	-	-	5,887	-	5,887
<b>Other financial assets</b>	6,303	-	-	-	6,303
<b>TOTAL FINANCIAL ASSETS</b>	<b>1,122,108</b>	<b>328,797</b>	<b>5,887</b>	<b>5,202</b>	<b>1,461,994</b>

As of 31 December 2011 and 31 December 2010, all of the Bank's financial liabilities except for derivatives were carried at amortised cost. Derivatives belong to the fair value through profit or loss measurement category.

### 36 Related Party Transactions

Parties are generally considered to be related if the parties are under common control, or one party has the ability to control the other party or can exercise significant influence over the other party in making financial or operational decisions. In considering each possible related party relationship, attention is directed to the substance of the relationship, not merely the legal form.

At 31 December 2011, the outstanding balances with related parties were as follows:

<i>In millions of Belarusian Rubles</i>	<b>Parent company</b>	<b>Entities under common control</b>	<b>Key manage- ment personnel</b>
Cash and cash equivalents	-	33,384	-
Gross amount of loans and advances to customers (contractual interest rate: 12 - 52 %)	-	26,927	521
Allowance for impairment of loans and advances to customers at 31 December	-	(470)	(68)
Other financial assets	-	11,050	1
Due to other banks (contractual interest rate: 0 - 11%)	-	78,964	-
Customer accounts (contractual interest rate: 0 - 55%)	-	262,062	1,954
Derivative financial liabilities	-	182	-
Other financial and non-financial liabilities	-	2,264	315
Subordinated debt (contractual interest rate: 5 - 8%)	63,350	-	-

At 31 December 2011 the Bank had no credit related commitments and other rights and obligations with related parties not recognised in the statement of financial position.

At 31 December 2010, the outstanding balances with related parties were as follows:

<i>In millions of Belarusian Rubles</i>	<b>Parent company</b>	<b>Entities under common control</b>	<b>Key manage- ment personnel</b>
Cash and cash equivalents	-	4,693	-
Gross amount of loans and advances to customers (contractual interest rate: 0 - 20 %)	-	17,478	455
Allowance for Impairment for loans and advances to customers at 31 December	-	(61)	(31)
Debt securities available for sale (contractual interest rate:12.5%)	-	25,229	-
Due to other banks (contractual interest rate: 0 - 8 %)	-	293,444	-
Customer accounts (contractual interest rate: 0 -12 %)	-	17,656	1,025
Derivative financial liabilities	-	19	-
Other financial and non-financial liabilities	-	34	159
Subordinated debt (contractual interest rate: 6 – 7.59 %)	72,664	-	-

**CJSC “Alfa-Bank”**  
**Notes to the Financial Statements – 31 December 2011**

At 31 December 2010 the Bank had no credit related commitments and other rights and obligations with related parties not recognised in the statement of financial position.

The income and expense items with related parties for 2011 and 2010 were as follows:

In millions of Belarusian Rubles	2011			2010		
	Parent company	Entities under common control	Key management personnel	Parent company	Entities under common control	Key management personnel
Interest income	-	4,418	24	-	2,374	71
Interest expense	(4,351)	(29,503)	(85)	(4,763)	(4,510)	(75)
Allowance for impairment of loans to customers	-	(409)	(37)	-	745	13
Fee and commission income	-	17,495	6	-	12,478	7
Fee and commission expense	-	(1,602)	-	-	(400)	-
Gains less losses from trading in foreign currencies	-	(9,136)	-	-	48	-
Gains less losses from disposals of investment securities available for sale	-	476	-	-	-	-
Administrative and other operating expenses	-	(9)	(6,249)	-	-	(7,263)

Key management compensation is presented below:

In millions of Belarusian Rubles	2011		2010	
	Expense	Accrued liability	Expense	Accrued liability
<i>Short-term benefits:</i>				
- Salaries and short-term bonuses	4,941	257	5,380	105
<i>Post-employment benefits:</i>				
- State pension and social security costs	1,308	58	1,883	54
<b>Total</b>	<b>6,249</b>	<b>315</b>	<b>7,263</b>	<b>159</b>

Short-term bonuses fall due wholly within twelve months after the end of the period in which management rendered the related services.

### 37 Events After the End of the Reporting Period

**Dividends.** As of 26 March 2012 an Annual General Meeting of Shareholders declared a dividend on ordinary shares in the amount of BYR 14,546 million (BYR 51.35 per ordinary share) from the net income reported under Belarusian GAAP in the amount of BYR 59,892 million.

**Refinancing.** Starting from February 2012 the National Bank of Belarus has decreased the refinancing rate from 45% to 36%.